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# project highlights

#### Location:

- Thriving downtown Location
- Walking distance to Oceanside Pier and major new mixed developments
- Nearby new restaurants and retail uses

### Excellent Zoning:

- Flexible general commercial zoning
- Maximum Building Height: 45' or 65' with CUP
- Zoning allows for Restaurants, retail, mixed use, hotel, etc

## Exposure + Access:

- Approximately 100 feet of Coast Highway frontage
- Excellent signage on major thoroughfare
- Alleyway access in back of property

## Existing Income:

- Two Short term leases in place
- Ability to cash flow while processing new entitlements
- Below market rents with significant upside





# premises overview

ADDRESS:	121 - 127 S. Coast Highway

SUBMARKET:	Oceanside

RENTABLE BUILDING SF	2,830 SF
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#### **# OF TENANTS:** 2 Tenants

<b>EXISTING USES:</b> Barber Shop	and nutrition store
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**TWO PARCELS:** APN's: 147-272-06, 07

**LOT SIZE:** 9,793 total SF (4,792 & 5,001 SF)

**ZONING:** General Commercial

YEAR BUILT: Circa 1955

**PARKING:** Private 5,001 SF parking lot

**TRAFFIC COUNTS:** S. Coast Highway: 21,000 cars per day

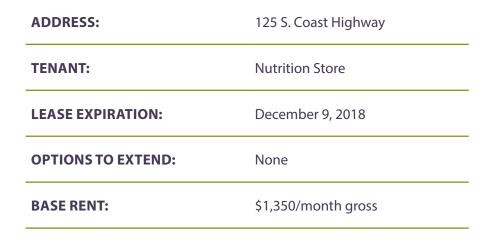
**PURCHASE PRICE:** \$2,262,500





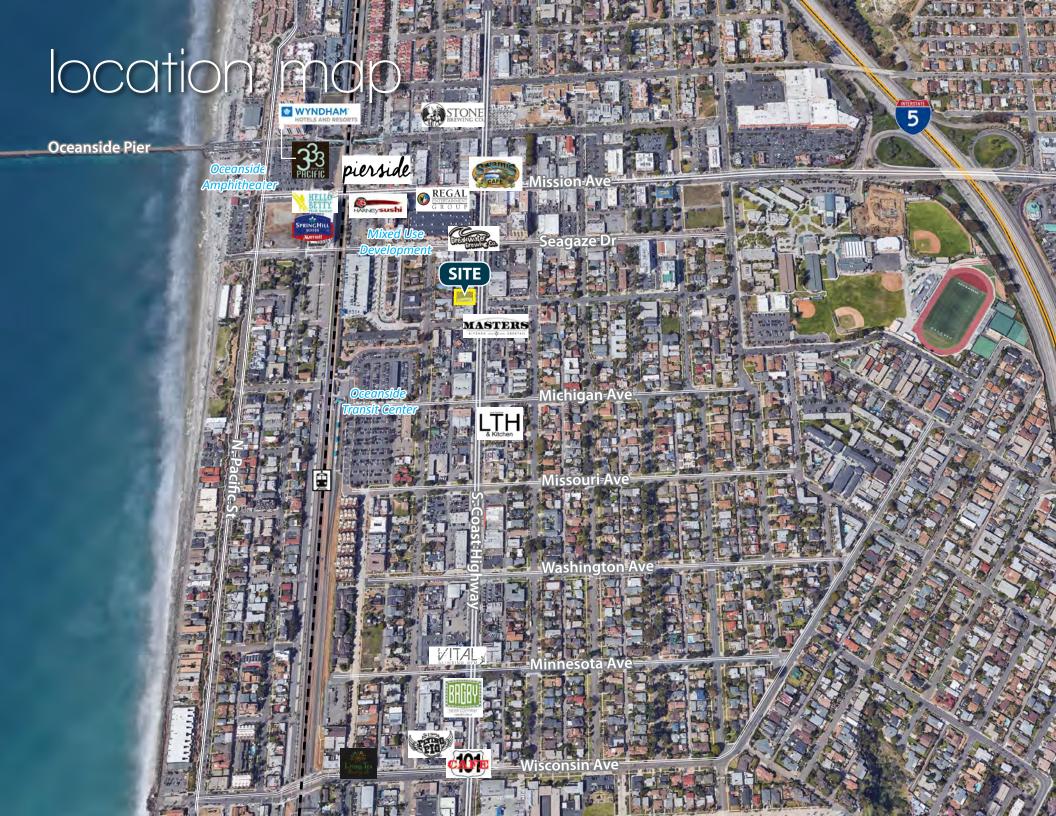
## existing leases







ADDRESS:	127 S. Coast Highway
TENANT:	Barber Shop
LEASE EXPIRATION:	January 31, 2020
OPTIONS TO EXTEND:	None
BASE RENT:	\$2,000/month Gross

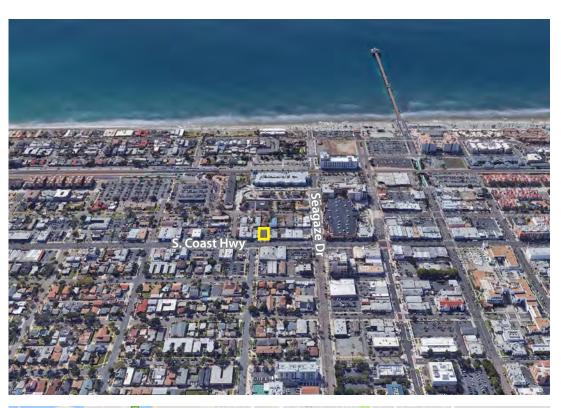


## location overview

Oceanside is Southern California's most authentic beach town. Visitors to our beautiful city enjoy a quintessential California coastal escape that includes wide sandy beaches, a quaint New England-style harbor, historic wooden pier, and charming bungalow neighborhoods. O'side (as locals affectionately call it) is a destination of discovery where visitors can explore everything from California history at the "King of Missions" to surf culture at the California Surf Museum, and awe-inspiring sea life through exciting ocean adventures.

Perfectly situated between metropolitan San Diego and Los Angeles, Oceanside is centrally located in the heart of Southern California, in close proximity to the family-favorite attractions including LEGOLAND California Resort, SeaWorld San Diego, Disneyland California Resort, and the world-famous San Diego Zoo. With its year round sunny climate, and average temperature of 70 degrees, Oceanside's weather has been rated by USA Today as the second most ideal climate in the United States, and the fifth most ideal weather in the world.

Source: http://visitoceanside.org/





# demographics

127 S Coast Hwy	1 mi radius		3 mi radiu	s	5 mi radius		
Oceanside, CA 92054 Population							
Estimated Population (2017) Projected Population (2022) Census Population (2010) Census Population (2000)	18,177 19,264 16,783 18,296		69,281 72,959 64,947 65,916		145,120 152,613 135,471 132,062		
Projected Annual Growth (2017-2022) Historical Annual Growth (2010-2017) Historical Annual Growth (2000-2010)	1,087 1,394 -1,513	1.2% 1.2% -0.8%	3,677 4,335 -969	1.1% 1.0% -0.1%	7,493 9,649 3,409	1.0 1.0 0.3	
Estimated Population Density (2017) Trade Area Size	5,790 <i>psm</i> 3.1 <i>sq mi</i>		2,452 <i>psm</i> 28.3 <i>sq mi</i>		1,849 <i>psm</i> 78.5 <i>sq mi</i>		
Households Estimated Households (2017) Projected Households (2022) Census Households (2010) Census Households (2000) Projected Annual Growth (2017-2022) Historical Annual Change (2000-2017)	6,839 7,302 6,365 6,399 463 440	1.4% 0.4%	23,298 24,674 22,204 21,684 1,376 1,614	1.2% 0.4%	51,786 54,659 49,359 47,157 2,874 4,629	1.1 0.6	
Average Household Income  Estimated Average Household Income (2017)  Projected Average Household Income (2022)  Census Average Household Income (2010)  Census Average Household Income (2000)  Projected Annual Change (2017-2022)  Historical Annual Change (2000-2017)	\$75,882 \$89,506 \$54,546 \$40,270 \$13,624 \$35,612	3.6% 5.2%	\$74,903 \$89,979 \$64,246 \$49,535 \$15,076 \$25,368	4.0% 3.0%	\$79,543 \$97,106 \$68,740 \$55,805 \$17,563 \$23,738	4.4 2.5	
Median Household Income Estimated Median Household Income (2017) Projected Median Household Income (2022) Census Median Household Income (2010) Census Median Household Income (2000) Projected Annual Change (2017-2022) Historical Annual Change (2000-2017)	\$54,801 \$63,849 \$42,198 \$29,769 \$9,048 \$25,032	3.3% 4.9%	\$62,563 \$72,972 \$53,173 \$39,575 \$10,409 \$22,988	3.3% 3.4%	\$68,349 \$79,846 \$57,964 \$45,392 \$11,497 \$22,958	3.4 3.0	
Per Capita Income Estimated Per Capita Income (2017) Projected Per Capita Income (2022) Census Per Capita Income (2010) Census Per Capita Income (2000) Projected Annual Change (2017-2022) Historical Annual Change (2000-2017)	\$28,729 \$34,096 \$20,687 \$14,110 \$5,367 \$14,619	3.7% 6.1%	\$27,226 \$32,365 \$21,964 \$16,272 \$5,139 \$10,954	3.8% 4.0%	\$29,685 \$36,015 \$25,046 \$19,879 \$6,331 \$9,805	4.3 2.9	

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127 S Coast Hwy	1 mi radius		3 mi radius		5 mi radius		
Oceanside, CA 92054			3 mi radius		3 IIII Iaulus		
Transportation To Work (2015)							
Worker Base Age 16 years or Over	8,823		33,014		68,792		
Drive to Work Alone	6,506		24,364		51,976		
Drive to Work in Carpool	780	8.8%	2,939	8.9%	5,776	8.4%	
Travel to Work by Public Transportation	425	4.8%	1,101	3.3%	2,220	3.2%	
Drive to Work on Motorcycle	41	0.5%	201	0.6%	390	0.6%	
Bicycle to Work	59	0.7%	148	0.4%	319	0.5%	
Walk to Work	399	4.5%	1,460	4.4%	2,186	3.2%	
Other Means	156	1.8%	429	1.3%	829	1.2%	
Work at Home	457	5.2%	2,373	7.2%	5,097	7.4%	
Daytime Demographics (2017)	020		2.275		F 7F0		
Total Businesses	939		3,375		5,753		
Total Employees Company Headquarter Businesses	6,259 2	0.2%	24,305 7	0.2%	43,586 12	0.2%	
Company Headquarter Employees	75	1.2%	437	1.8%	1,869	4.3%	
I							
Employee Population per Business	6.7 to 1		7.21		7.6 to 1		
Residential Population per Business	19.4 t	o 1	20.51	o 1	25.2 to 1		
Adj. Daytime Demographics Age 16 Years or Over	11,670		43,983		87,501		
Labor Force							
Labor Population Age 16 Years or Over (2017)	14,562		55,887		117,950		
Labor Force Total Males (2017)	7,538		30,553		61,701		
Male Civilian Employed	5,093		16,623		34,950		
Male Civilian Unemployed	256	3.4%	998	3.3%	1,937	3.1%	
Males in Armed Forces	152 2,037	2.0%		19.3% 23.0%		14.3%	
Males Not in Labor Force Labor Force Total Females (2017)	7,025		25,334		16,017 56,249		
Female Civilian Employed	3,902		13,626		30,122		
Female Civilian Employed Female Civilian Unemployed	96	1.4%	554	2.2%	1,365	2.4%	
Females in Armed Forces	4	0.1%	64	0.3%	1,303	0.3%	
Females Not in Labor Force	3,022		11,089		24,596		
Unemployment Rate	5,022	2.4%	11,003	2.8%	24,550	2.8%	
Labor Force Growth (2010-2017)	11	0.1%	-69	-0.2%	93	0.1%	
Male Labor Force Growth (2010-2017)	6	0.1%	-39	-0.2%	51	0.1%	
Female Labor Force Growth (2010-2017)	5	0.1%	-31	-0.2%	42	0.1%	
Occupation (2015)	,						
Occupation Population Age 16 Years or Over	8,984		30,319		64,978		
Occupation Total Males	5,087	56.6%	16,662	55.0%	34,898	53.7%	
Occupation Total Females	3,897	43.4%	13,657	45.0%	30,080	46.3%	
Management, Business, Financial Operations	1,010	11.2%	3,657	12.1%	9,415	14.5%	
Professional, Related	1,592			20.8%	14,615		
Service	2,236		,	23.4%	13,601		
Sales, Office	1,971		,	23.7%	16,157		
Farming, Fishing, Forestry	149	1.7%	359	1.2%	530	0.8%	
Construction, Extraction, Maintenance		10.4%	2,932	9.7%	5,164	7.9%	
Production, Transport, Material Moving	1,094	12.2%	2,771	9.1%	5,497	8.5%	
White Collar Workers	4,573	50.9%	17,153	56.6%	40,187	61.8%	
Blue Collar Workers	4,411	49.1%	13,167	43.4%	24,791	38.2%	

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