



MATT WEAVER

Residential and Commercial Land Brokerage
Principal

PROFILE

Matt Weaver specializes in the sale of land properties in various stages of development throughout San Diego County and the Inland Empire.

EXPERIENCE

2003 to present: Principal – Lee & Associates

Notable Achievements Include:

- 2020: 61 land transactions sold or pending
- 2019: 52 land transactions sold or pending
- 2018: #1 Producer (Highest individual production in history of Lee & Associates-North San Diego County)
- 2013: #1 Producer – Lee & Associates-North San Diego County
- 2013-2018: Top 3 Producer – Lee & Associates-North San Diego County
- 2016: "Top Producer Under 40" – San Diego Business Journal
- Member of Lee & Associates Executive Committee
- Achieved Partner status within three years of start date
- Over 400 land transactions: 2013–2020

Notable Recent Transactions Include:

- \$51,000,000 | 90 Acres | Oceanside Drive In
- \$40,000,000 | Ground Lease | Mission San Luis Rey
- \$35,000,000 | Broadway & C Block | Downtown San Diego
- \$25,000,000 | 1,750 Units | Altair Masterplan – Temecula
- \$21,000,000 | 245 Units | Cypress Ridge – Temecula
- \$21,000,000 | 410 Units | Vista
- \$17,600,000 | 542 Units | Murrieta
- \$13,556,000 | 103 Lots | Vista
- \$9,450,000 | 2 Acres | Solana 101 – Solana Beach
- \$7,750,000 | 2.18 Acres | 5150 University Ave – Self Storage Redevelopment
- \$7,650,000 | 24 Units | La Jolla
- \$6,500,000 | 259 Lots | French Valley – Murrieta
- Confidential | 180 Acres | Encinitas – Perkins Ranch

EDUCATION

- Master of Business Administration, University of San Diego Class of 2004
- Bachelor of Science in Business Administration, University of San Diego Class of 1998
- State of California Real Estate License
- University of San Diego football and lacrosse participant

COMMUNITY INVOLVEMENT

- San Diego North Economic Development Council
- Urban Land Institute Member (ULI)
- Building Industry Association (BIA)
- National Association of Industrial and Office Properties (NAIOP)
- Carlsbad Chamber of Commerce
- Solana Beach Chamber of Commerce

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PARTIAL CLIENT LIST

- ▶ Ambient Communities
- ▶ Bank of America
- ▶ California Bank & Trust
- ▶ California West
- ▶ City of Carlsbad
- ▶ City of San Diego
- ▶ Cornerstone Communities
- ▶ D.R. Horton
- ▶ Fairfield
- ▶ Hallmark Communities
- ▶ KB Home
- ▶ Lennar
- ▶ MBK
- ▶ McKellar & McGowan
- ▶ Meritage
- ▶ New Home Co
- ▶ Pulte
- ▶ Rancon Group
- ▶ Richmond American
- ▶ Shea Homes
- ▶ Suncal
- ▶ Toll Bros.
- ▶ Trammel Crow
- ▶ Wells Fargo Bank
- ▶ Zephyr Partners