



GREG PIERATT, SIOR

Tenant Representation & Investment Brokerage

Vice President, Principal

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THE TENANT
REAL ESTATE ADVISORY SERVICES **EDGE**

PARTIAL CLIENT LIST

- » Acosta, Inc.
- » Amazon
- » Centex Homes
- » Consolidated Electrical Distributors
- » Decision Logic
- » Electra Bicycle Company
- » Flyers Energy
- » Irisys Pharmaceuticals
- » Meridian Properties, Inc.
- » One Source Distributors
- » Par Electrical Contractors, Inc.
- » Precision One Medical, Inc.
- » Quanta Services, Inc.
- » Sender One Climbing, Inc.
- » Social Gaming Network
- » Transpak
- » Trek Bicycle Company
- » United Site Services, Inc.

PROFILE

Greg Pieratt, SIOR is a Vice President and Principal with the Lee & Associates-North San Diego County Office in Carlsbad. He specializes in tenant representation and investment sales.

CAREER SUMMARY

Greg provides clients with a customized process to achieve their real estate goals. His 18 years of experience in the commercial real estate industry is validated by his tremendous knowledge and value to the businesses he represents.

Notable Transactions Include:

- **Amazon** - Exclusive sub-agent for Amazon in San Diego County, over the past 7 years totaling over 6 Million SF and \$700M in consideration.
- **Decision Logic** - Represented the Tenant in the 18,000 SF creative office lease. \$5,600,000 value.
- **One Source Distributors** - Represented tenant in multiple lease transactions totaling over 60,000 SF on over 50 acres throughout San Diego County.
- **Par Electrical Contractors Inc.** - Represented national buyer in the \$9,100,000 sale of a 40,000 SF industrial headquarters facility in Escondido, California, located on 5.4 acres of land.
- **Elion Partners** - Represented Elion in the acquisition of 4 properties in the last 12 months totaling 402,000 SF and \$66,000,000 in value.
- **Trek Bicycle Corporation/Electra Bikes** - Represented Trek/Electra by subleasing their current 38,000 SF distribution & office facility while negotiating their relocation to a 10,398 SF creative office headquarters facility.
- **United Site Services, Inc. (USS)** - USS is a national corporation with over 125 locations. Greg serviced all of their real estate nationally. For 8 years, Greg completed over 50 transactions with USS valued in excess of \$60,000,000.

Notable Achievements Include:

- Represented clients in over 430 transactions in the past 18 years, totaling over \$1Billion in transaction volume
- #1 Producer of the Year: 2021, 2020, 2014, 2012
- Top 5 Producer: 2015-2022
- San Diego Business Journal "40 Under 40" (2015, 2019)
- San Diego Business Journal Top Producer (2017)
- SIOR Board Member (2018)
- Real Estate Forum's "Southern California's Leaders of Tomorrow" (2015)
- San Diego Daily Transcript "2014 Top Influential" Nominee

EDUCATION

- United States Air Force Academy | 1998-1999
- Arizona State University - Tempe, AZ | 1999-2002

COMMUNITY INVOLVEMENT

- Society of Industrial and Office Realtors (SIOR)
- Chairman's Round Table - Board Member
- Youth Coach (Baseball, Softball, Soccer)
- Lee Executive Board (2015 - Current)