

LEE & ASSOCIATES

Q3 2025

ATLANTA OFFICE MARKET REPORT

Easing Vacancy, Steady Demand, Market Gains Ground

WHAT'S HAPPENING?

Q3 2025

Atlanta's office market gained traction in Q3 2025 as leasing activity improved and several large deals closed, reflecting tenants' growing willingness to commit despite ongoing economic uncertainty. Vacancy edged down to 24.6%, a subtle but encouraging sign that availability is beginning to trickle lower. Although net absorption remained negative, the loss was smaller than in recent quarters, pointing to stabilizing demand. Asking rents rose to \$30.33 per square foot, supported by strong

competition for quality space in top submarkets. Investment activity also picked up, with pricing climbing to \$199 per square foot, signaling renewed market confidence. Construction has slowed sharply, with just one project over 100,000 square feet underway, limiting near-term supply pressure. Overall, the market continues to show resilience, and the combination of firming leasing activity and gradually tightening vacancy could set the stage for further progress heading into 2026.



(196,344) SF Q3 NET ABSORPTION Q2: (213,653) SF



24.6% Q3 VACANCY RATE Q2: 24.9%



541,389 SF Q3 UNDER CONSTRUCTION Q2: 581,562 SF



250,000 SFQ3 NEW SUPPLY DELIVERED

Q2: 0 SF



\$30.33 PSF Q3 AVG. ASKING RENT | YEAR Q2: \$30.22 PSF

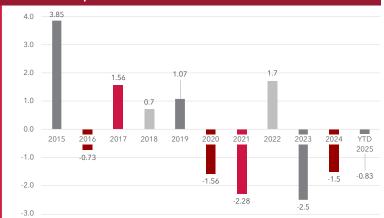


\$199 PSF Q3 AVG. SALES PRICE Q2: \$175 PSF

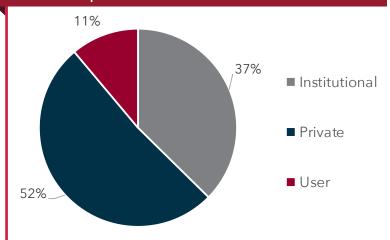


\$1.7 Billion
ROLLING 12-MO SALES VOLUME
Q2: \$1.9 Billion

ANNUAL | NET ABSORPTION (MSF)



Q3 2025 | BUYER COMPOSITION







MARKET ACTIVITY

Q3 2025 | TOP SALES



12380 MORRIS RD*
ALPHARETTA, GA 30005

SUBMARKET North Fulton
BUYER Fortress Net Lease REIT
SELLER UPS Supply Chain Solutions
SIZE (SF) 310,000
\$93,196,000

(\$300.63 PSF)

3330 CUMBERLAND BLVD

ATLANTA, GA 30339

SUBMARKET

BUYER

OA Development, Inc.

SELLER

Granite Properties, Inc.

SIZE (SF)

249,455

SALE PRICE

\$50,400,000
(\$202.04 PSF)



3343 PEACHTREE RD NE*

ATLANTA, GA 30326

SUBMARKETBuckheadBUYERBanyan Street CapitalSELLERSumitomo CorporationSIZE (SF)388,982SALE PRICE\$19,873,191
(\$51.09 PSF)

* PART OF A PROPERTY PORTFOLIO SALE

Q3 2025 | TOP LEASES

* PART OF A PROPERTY PORTFOLIO SALE

SALE PRICE



12380 MORRIS RD

ALPHARETTA, GA 30005

SUBMARKET North Fulton
TENANT UPS Supply Chain Solutions
SIZE (SF) 310,000
LEASE TYPE New



1020 SPRING ST

ATLANTA, GA 30301

SUBMARKETMidtown AtlantaTENANTErnst & YoungSIZE (SF)102,195LEASE TYPENew



3074 CHASTAIN MEADOWS PKY NW

KENNESAW, GA 30144

SUBMARKET Northwest Atlanta
TENANT Heidelberg, USA, Inc
SIZE (SF) 79,992
LEASE TYPE New

Q3 2025 | TOP CONSTRUCTION



1072 W PEACTHREE STREET NW

ATLANTA, GA 30309

SUBMARKET Midtown DELIVERY
SIZE (SF) 224,000 DEVELOPER Re

2026 - Q2 Rockefeller Group

SUBMARKET

SIZE (SF)

3240 CUMBERLAND BLVD

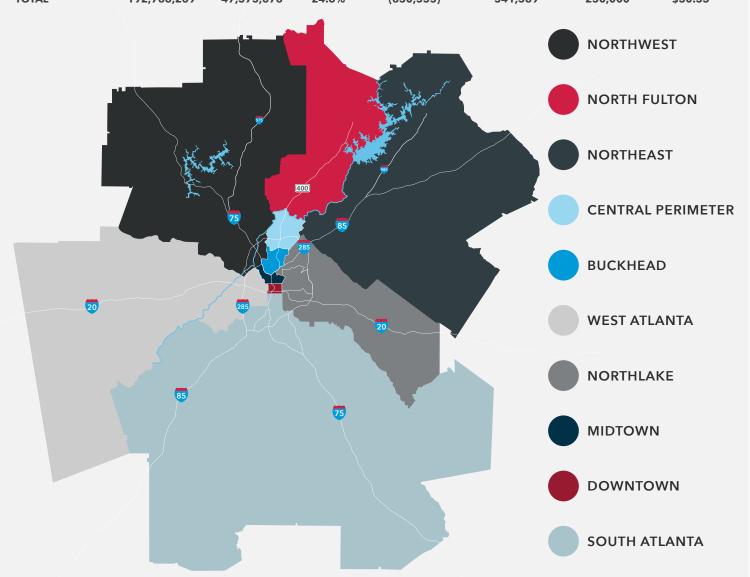
ATLANTA, GA 30339

85,272 **DEVELOPER**

Northwest **DELIVERY**

2026 - Q4 Pope & Land Real Estate

OFFICE SUBMARKETS	TOTAL INVENTORY (SF)	TOTAL VACANT (SF)	VACANCY RATE	YTD NET ABSORPTION (SF)	UNDER CONSTRUCTION (SF)	YTD DELIVERIES (SF)	AVG. ASKING RENT / YEAR (PSF)
Buckhead	20,646,419	5,838,512	28.28%	(465,620)	-	-	\$38.03
Central Perimeter	26,290,287	7,171,387	27.28%	18,277	-	-	\$30.26
Downtown	20,448,315	5,704,662	27.90%	53,877	16,195	-	\$29.86
Midtown	29,244,845	9,209,894	31.49%	155,900	224,000	-	\$41.35
North Fulton	22,999,352	6,224,591	27.06%	(58,146)	48,000	-	\$26.97
Northeast	18,744,141	3,102,777	16.55%	(78,409)	65,555	-	\$22.73
Northlake	14,789,662	2,858,955	19.33%	(101,490)	-	-	\$25.33
Northwest	27,560,566	5,495,600	19.94%	(270,989)	187,639	250,000	\$28.12
South Atlanta	9,300,755	1,014,028	10.90%	(76,897)	-	-	\$24.34
West Atlanta	2,763,947	755,472	27.33%	(7,058)	-	-	\$27.70
TOTAL	192.788.289	47.375.878	24.6%	(830.555)	541.389	250.000	\$30.33



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