



JOSH SIMON

President

OFFICE, INVESTMENT SALES
WASHINGTON, DC/
NORTHERN VIRGINIA

PROFILE

Josh Simon currently serves as the President and Managing Principal of the Washington D.C. office for Lee & Associates. Mr. Simon has nearly 15 years of commercial brokerage experience, beginning his career with a mixed use development firm prior to joining Grubb & Ellis Company, and then more recently as a Partner at NAI affiliate KLNb up until 2019.

Aside from leading the firm with its strategic initiatives, Mr. Simon focuses in middle market investment sales, specializing in development related transactions as well as income producing assets. He has sold in excess of \$600mm in his career, having been involved in a number of notable development deals across the region. Those include a 280,000 SF mixed use development site in Arlington, a 270,000 SF residential development in Reston, a 130,000 SF mixed use development site in Alexandria, an 80,000 SF office to residential conversion in Alexandria, a 60,000 SF office conversion in Washington DC, and numerous Townhome projects and ground up developments across the region.

Mr. Simon has assisted both Institutional and Private ownership groups, having worked with the likes of Prudential, Wells Fargo, Toll Brothers, C-III Capital Partners, Massachusetts Institute of Technology, Avanti Holdings Group, EYA, Greenhill, May Riegler, Rooney Properties, Capital Investment Advisors, SC Herman and Associates, among many others.

CAREER HIGHLIGHTS

- \$43M, Avion Portfolio, Sterling VA
- \$25M, 11690-11720 Sunrise Valley Drive, Reston VA
- \$23M, 2401-2525 Mount Vernon Ave, Alexandria VA
- \$22M, 5 Thomas Circle, Washington D.C.
- \$21M, 1821 - 1831 Michael Faraday Drive, Reston VA
- \$21mm, 7700 Leesburg Pike, Falls Church VA
- \$15.2mm 10560 Main Street Fairfax VA
- \$13.5mm 699 Prince Street Alexandria VA
- \$13mm, 2801 Merrilee Drive, Fairfax VA
- \$11M, 3330 N. Washington Blvd, Arlington VA
- \$9M, 1200 Henry St, Alexandria VA
- \$10M, 701 N. Henry St, Alexandria VA
- \$9mm, 619 S. Pickett Street Alexandria VA
- \$6M, 300 Calvert Ave, Alexandria VA

EXPERIENCE

2019 -- Present: Lee & Associates Washington, DC | President & Managing Principal

2010 -- 2019 Principal NAI KLNb

2007 -- 2010 Senior Associate Grubb & Ellis Company

EDUCATION

Miami University, Bachelor of Arts, 2003

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PARTIAL CLIENT LIST

- ▶ Prudential
- ▶ Wells Fargo
- ▶ MIT
- ▶ Toll Brothers
- ▶ EYA
- ▶ C-III Capital Partners
- ▶ Rooney Properties
- ▶ Avanti Holdings Group
- ▶ CAS Riegler
- ▶ Nicholas Development
- ▶ Capital Investment Advisors
- ▶ SC Herman & Associates
- ▶ Learning Tree International
- ▶ Rocks Engineering