JUNE 2024

LOS ANGELES COUNTY INDUSTRIAL

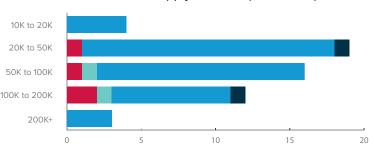




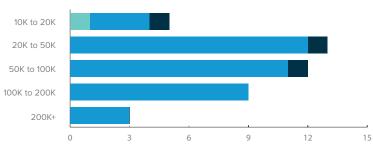
REFLECTION

This month we separately analyzed Class A buildings consisting of 30 foot clear and greater within each submarket and size category. We are seeing that class A buildings have a much stronger capacity to sustain existing rents. The report appears to support what we are seeing in the market place, there is not an indication of the strong downward pressure on rents that we see in in the B and C class market. In Class A there is reasonable demand and a limited increase in supply consistently through each size range and submarket.

LA Central Lease Supply Demand (June 2024)



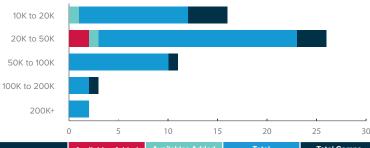
Mid-Counties Lease Supply Demand (June 2024)



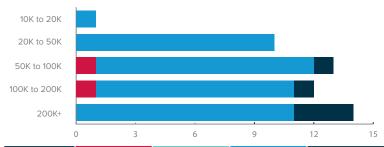
| SF | Availables Added Direct | Availables Added Sublease | Total Availables | Total Comps This Month |
|--------------|----------------------------|------------------------------|---------------------|---------------------------|
| 10K to 20K | 0 | 0 | 4 | 0 |
| 20K to 50K | 1 | 0 | 17 | 1 |
| 50K to 100K | 1 | 1 | 14 | 0 |
| 100K to 200K | 2 | 1 | 8 | 1 |
| 200K+ | 0 | 0 | 3 | 0 |

| SF | Availables Added Direct | Availables Added Sublease | Total Availables | Total Comps This Month |
|--------------|----------------------------|------------------------------|---------------------|---------------------------|
| 10K to 20K | 0 | 1 | 3 | 1 |
| 20K to 50K | 0 | 0 | 12 | 1 |
| 50K to 100K | 0 | 0 | 11 | 1 |
| 100K to 200K | 0 | 0 | 9 | 0 |
| 200K+ | 0 | 0 | 3 | 0 |

San Gabriel Valley Lease Supply Demand (June 2024)



South Bay Lease Supply Demand (June 2024)



| | SF | Availables Added Direct | Availables Added Sublease | Total Availables | Total Comps This Month |
|--------|--------|----------------------------|------------------------------|---------------------|---------------------------|
| 10K t | o 20K | 0 | 1 | 11 | 4 |
| 20K 1 | to 50K | 2 | 1 | 20 | 3 |
| 50K t | o 100K | 0 | 0 | 10 | 1 |
| 100K t | o 200K | 0 | 0 | 2 | 1 |
| 20 | OK+ | 0 | 0 | 2 | 0 |

| SF | Availables Added Direct | Availables Added Sublease | Total Availables | Total Comps This Month |
|--------------|----------------------------|------------------------------|---------------------|---------------------------|
| 10K to 20K | 0 | 0 | 1 | 0 |
| 20K to 50K | 0 | 0 | 10 | 0 |
| 50K to 100K | 1 | 0 | 11 | 1 |
| 100K to 200K | 1 | 0 | 10 | 1 |
| 200K+ | 0 | 0 | 11 | 3 |

| Grand Total: | Total Availables Added | Total Available Added Sublease | Total Availables | Total Comps This Month |
|--------------|------------------------|--------------------------------|------------------|------------------------|
| | 8 | 5 | 172 | 19 |

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