

July | 2025

INSIGHT

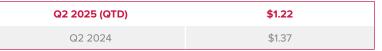
Sublease activity in LA County remains, with 163 active listings compared to just 79 comps, highlighting a growing gap between supply and demand. South Bay leads the market with 60 listings, followed by Mid-Counties and LA Central, together accounting for over 70% of sublease inventory. Sublease vacancy rose sharply from 3.8% in Q3 2024 to 8.2% in Q3 2025, while asking rents have steadily declined from \$1.37 to \$1.22 NNN countywide, reflecting increased competition and softening demand, with LA Central showing the steepest drop from \$2.18 to \$1.42 NNN. San Gabriel Valley was the only submarket where sublease comps outpaced new listings, despite making up just 18% of total inventory which may explain the rise in average asking rents from \$1.11 to \$1.36 NNN. Landlords should anticipate longer lease up timelines and greater price sensitivity, especially in South Bay and LA Central, and consider strategic repositioning or flexible terms to maintain competitiveness.

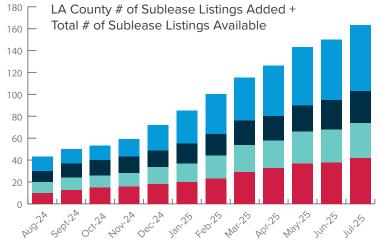
Sublease Report

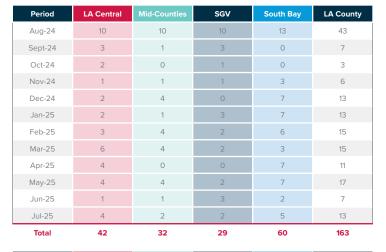
Sublease Vacancy (NNN)

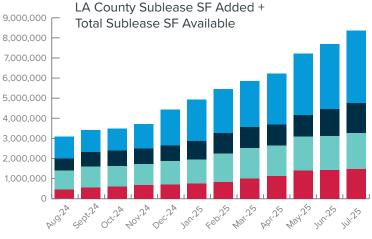
Sublease Asking Rate (NNN)

| Q2 2025 (QTD) | 8.2% |
|---------------|------|
| Q2 2024 | 3.8% |









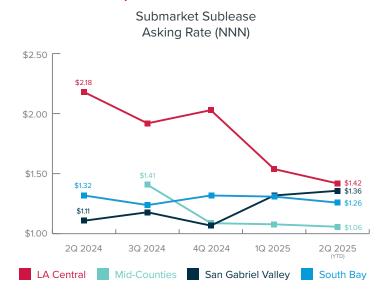
| Period | LA Central | Mid-Counties | SGV | South Bay | LA County |
|---------|------------|--------------|-----------|-----------|-----------|
| Aug-24 | 469,679 | 950,451 | 581,955 | 1,077,309 | 3,079,394 |
| Sept-24 | 102,485 | 75,000 | 158,138 | - | 335,623 |
| Oct-24 | 47,441 | - | 26,980 | - | 74,421 |
| Nov-24 | 64,339 | 18,560 | 20,000 | 131,370 | 234,269 |
| Dec-24 | 48,500 | 99,537 | - | 574,977 | 723,014 |
| Jan-25 | 46,301 | 25,000 | 139,880 | 264,011 | 475,192 |
| Feb-25 | 57,320 | 254,955 | 87,430 | 123,698 | 523,403 |
| Mar-25 | 168,600 | 110,271 | 22,320 | 109,714 | 410,905 |
| Apr-25 | 126,503 | - | - | 244,121 | 370,624 |
| May-25 | 281,400 | 158,512 | 35,495 | 512,508 | 987,915 |
| Jun-25 | 10,000 | 22,218 | 260,677 | 186,432 | 479,327 |
| Jul-25 | 60,992 | 72,075 | 176,608 | 358,923 | 668,598 |
| Total | 1,483,560 | 1,786,579 | 1,509,483 | 3,583,063 | 8,362,685 |

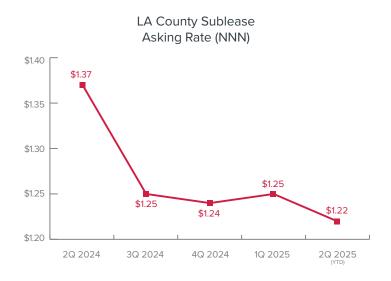
| lotal Number of Sublease Listings Added + lotal Number of Sublease Listings Available: | 163 | Iotal Comps | /9 | l |
|--|-----|-------------|----|---|
| | | | | |



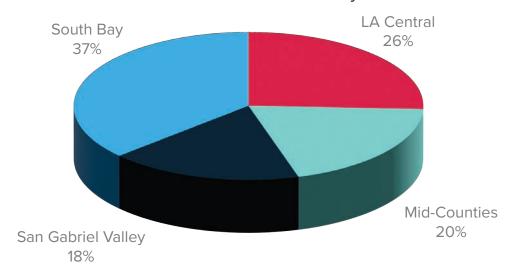
July | 2025

Sublease Report





% Sublease Availability



JEFF RINKOV

213-400-7941

JACK R. CLINE, JR.

213-590-3512

DOUG CLINE

213-324-2957

EVAN JURGENSEN

323-922-3733

MILES SOLOMON

949-532-8609

818-395-4373

TONY NAPLES

MATTHEW EDDY 213-268-8922

CONNOR ULF 818-468-1752

SEHYUNG KIM 213-290-3599

EUNICE KWON 213-700-6266

EVERETT PHILLIPS 626-755-4199

KEVIN CHEN 213-663-7999

DAVID COX 760-571-4827

MATTISON BEHR

818-434-9116 mbehr@lee-associates.com SAM RINKOV

MELANIE GUILLEN 323-922-5479 323-922-3746

AMANDA ULF 818-468-1762

MARK HAYNES

415-948-3546

BRYANT GAVELLO

650-996-0477 bgavello@lee-associates.com **ETHAN RINKOV** 818.325.5175

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