

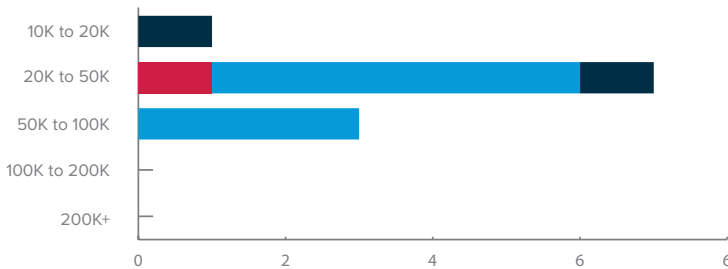
INSIGHT

November | 2025

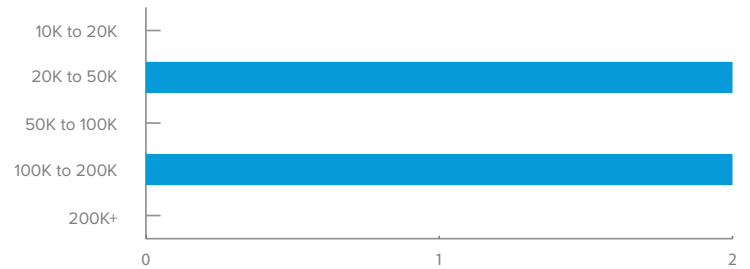
The Class A Industrial market showed limited activity, with only one available listing and two completed comps recorded countywide. LA Central was the only submarket to register movement, posting two comps and only one available added, reflecting some demand despite overall muted conditions. Mid-Countries, San Gabriel Valley, and South Bay all reported no new listings or completed transactions, highlighting a period of inactivity and a stagnation in those markets. The absence of activity outside LA Central suggests either Seller and Buyer hesitation or a temporary slowdown in the market. Overall, demand remains subdued, signaling that sellers may need to recalibrate pricing and terms to encourage buyer engagement as the market seeks clearer direction.

Sale Supply Demand Report

LA Central Sale Supply Demand (November 2025)



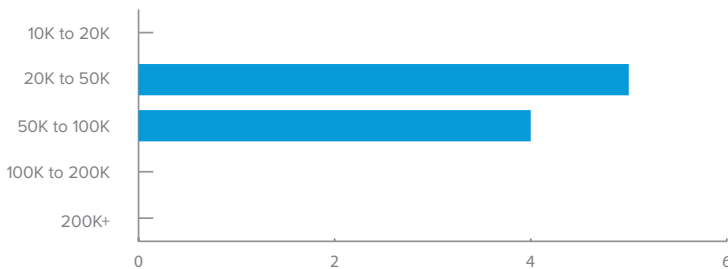
Mid-Countries Sale Supply Demand (November 2025)



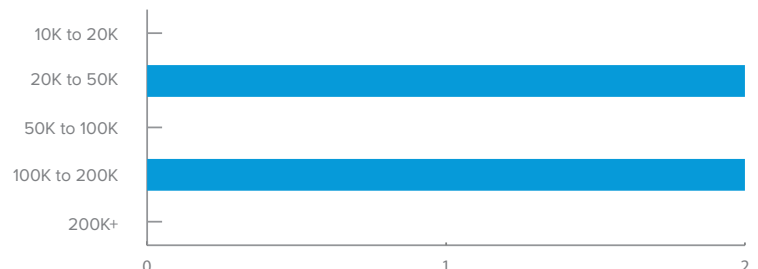
SF	Availables Added Sales	Total Availables Sales	Total Comps This Month - Sold
10K to 20K	0	0	1
20K to 50K	1	5	1
50K to 100K	0	3	0
100K to 200K	0	0	0
200K+	0	0	0

SF	Availables Added Sales	Total Availables Sales	Total Comps This Month - Sold
10K to 20K	0	0	0
20K to 50K	0	2	0
50K to 100K	0	0	0
100K to 200K	0	2	0
200K+	0	0	0

San Gabriel Valley Sale Supply Demand (November 2025)



South Bay Sale Supply Demand (November 2025)



SF	Availables Added Sales	Total Availables Sales	Total Comps This Month - Sold
10K to 20K	0	0	0
20K to 50K	0	5	0
50K to 100K	0	4	0
100K to 200K	0	0	0
200K+	0	0	0

SF	Availables Added Sales	Total Availables Sales	Total Comps This Month - Sold
10K to 20K	0	0	0
20K to 50K	0	2	0
50K to 100K	0	0	0
100K to 200K	0	2	0
200K+	0	0	0

Grand Totals:	Availables Added - Sales	Total Availables - Sales	Total Comps This Month - Sold
	1	25	2

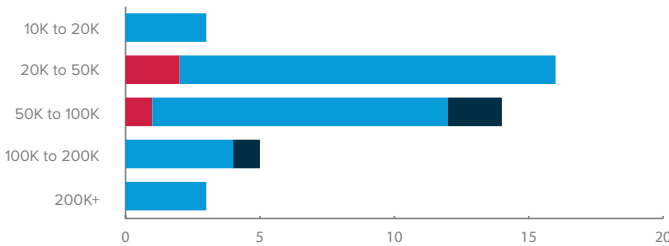
INSIGHT

November | 2025

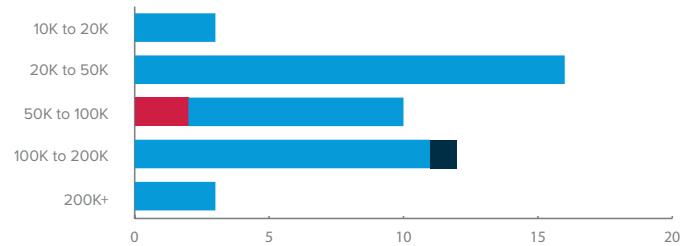
The Class A lease market delivered mixed results this period, with 13 new listings brought to market and only 10 completed leases, reflecting uneven performance across the four submarkets. South Bay was the most oversupplied, driven largely by its direct leasing activity, which recorded 6 availables against just 2 comps, while its sublease segment remained balanced at a 1:1 supply to demand ratio. Mid-Countries also trended soft, adding 2x as many listings as it leased and seeing no sublease transactions, signaling limited tenant interest. LA Central posted steadier conditions, with 3 new listings and 2 direct leases, along with one completed sublease, indicating moderate but stable demand. San Gabriel Valley showed the strongest direct leasing momentum, with 3 leases against just 1 new listing, though its sublease market saw no activity. Overall, despite pockets of tenant engagement, elevated supply continues to tilt leverage toward tenants, requiring landlords in weaker submarkets to stay competitive on pricing and deal terms.

Lease Supply Demand Report

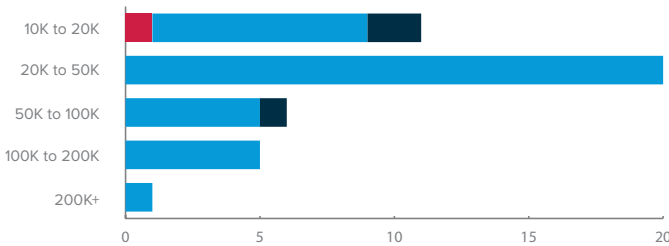
LA Central Lease Supply Demand (November 2025)



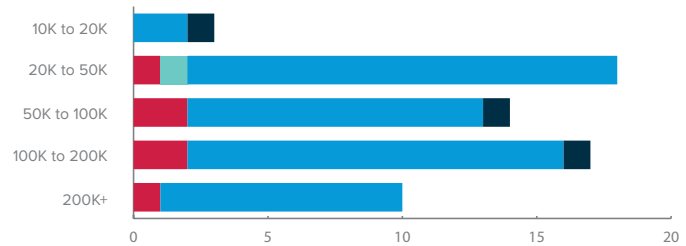
Mid-Countries Lease Supply Demand (November 2025)



San Gabriel Valley Lease Supply Demand (November 2025)



South Bay Lease Supply Demand (November 2025)



SF	Availables Added Direct	Availables Added Sublease	Total Availables	Total Comps This Month
10K to 20K	1	0	8	2
20K to 50K	0	0	20	0
50K to 100K	0	0	5	1
100K to 200K	0	0	5	0
200K+	0	0	1	0

SF	Availables Added Direct	Availables Added Sublease	Total Availables	Total Comps This Month
10K to 20K	0	0	2	1
20K to 50K	1	1	16	0
50K to 100K	2	0	11	1
100K to 200K	2	0	14	1
200K+	1	0	9	0

Grand Totals:	Direct Availables Added	Total Available Added Sublease	Total Availables	Total Comps This Month
	12	1	167	10

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