



# KENNETH FRANZESE

Founding Principal

SPECIALIZING IN  
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AND DATA CENTER

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## PARTIAL CLIENT LIST

- ▶ Aeroterm
- ▶ Bridgestone Development
- ▶ Bridgestone / Firestone, Inc.
- ▶ Cabot Advisors
- ▶ Cobalt Capital Partners, LP
- ▶ Conor Commercial
- ▶ Duke Realty Corporation
- ▶ First Industrial
- ▶ GE Commercial
- ▶ Home Depot
- ▶ Juno Lighting, Inc.
- ▶ Mannesmann AG / Rexroth
- ▶ Methode Electronics
- ▶ Michelin North America
- ▶ Northern Builders
- ▶ Prologis
- ▶ Prudential Real Estate
- ▶ Ryan Companies
- ▶ Scannell Properties
- ▶ Seigle's / Stock Building Supply
- ▶ Silgan
- ▶ State Teachers Retirement System of Ohio
- ▶ TA Associate Realty
- ▶ Top Golf
- ▶ United Stationers / Lagasse
- ▶ UOP, LLC
- ▶ Winix America, Inc.

## PROFILE

Ken is a commercial properties specialist who focuses on supporting corporate clients, institutional investors and developers. While he is based in Chicago and works the metropolitan area, much of his corporate work involves the creation and implementation of strategic real estate plans for regional and national portfolios. As a market expert, Ken specializes in assisting with the sales, leasing and build-to-suit of industrial and office properties.

Ken utilizes his extensive land acquisition and development expertise to assist Developers with land assemblage and acquisition strategies. This includes the identification of optimal speculative projects so that his team can coordinate the acquisition and then oversee the project through successful lease-up and a subsequent investment sale of the assets. His investment work has included sale-leaseback projects and the support of institutional clients with the acquisition and stabilization of industrial properties.

In 2002, Ken co-founded the Chicago office of Lee & Associates and, together with his partners, has built one of the top industrial brokerage firms in the Chicago Metropolitan area. Since opening the Chicago office as the 18th location for the organization, the Lee & Associates Group of Companies has expanded to 60+ offices nationally and the organization completed over \$15 billion in sales in 2019. Prior to starting Lee & Associates, Ken had been with Grubb & Ellis as a national corporate services professional. Ken has personally been involved in transactions valued at over \$2.5 billion.

Ken strives to establish long-term working relationships with the companies he represents and continuously seeks the role as a trusted advisor. He's committed to providing unparalleled service along with the highest level of enthusiasm and dedication to the assignments he undertakes.

## EDUCATION

Ken graduated with honors from Loyola University of Chicago with a degree in Finance.

## PROFESSIONAL AFFILIATIONS

Ken, a licensed broker in the State of Illinois, is active in a number of industry associations:

- Association of Industrial Real Estate Brokers (AIRE)
- Northwest Suburban Association of Commerce and Industry
- National Association of Industrial and Office Properties (NAIOP)