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# **MAURICIO OLAIZ**

**Principal** 

SPECIALIZATION IN OWNER-USER & INVESTMENT SALES

### **PROFILE**

Mauricio Olaiz is a Principal at Lee & Associates – Pasadena, Inc. Mr. Olaiz specializes in user and investment sales of all product types and is geographically focused throughout the San Gabriel Valley and the greater Los Angeles metropolitan area. Mr. Olaiz's market knowledge and extensive experience in finance adds incredible value to his clients by accurately underwriting their multi-family, office, retail and land properties, evaluating their overall performance and identifying repositioning assets via 1031 exchanges.

## **CAREER SUMMARY**

As a 10-year veteran of the Financial Industry, Mr. Olaiz prides himself in local market knowledge and has a keen eye for value when it comes to investment properties. Mr. Olaiz has a passion for real estate finance, multi-family, office and retail investment properties and development. He has spent the last eight years developing his quantitative and analytical skills and knowledge to position himself as a strategic partner capable of creating value for property investors, owners and developers of commercial properties. In 2019, 2020 and 2021, Mr. Olaiz was the top-producing Associate at the Lee & Associates Pasadena office and each year received the "Associate of the Year Award."

#### Notable Recent Transactions Include:

- 861-865 Production Pl., Newport Beach, CA (COE 03/15/2024) \$5,200,000
- 5320 N Figueroa St. Los Angeles, CA (COE 02/01/2024) \$1,975,000
- 2654 Loma Ave. South El Monte, CA (COE 12/29/2023) \$2,520,000
- 5478 Alhambra Ave. Los Angeles, CA (COE 12/14/2023) \$1,080,000
- 1038 E Foothill Blvd. La Canada Flintridge, CA (COE 09/23/2023) \$1,550,000
- 50 S Rosemead Blvd. Pasadena, CA (COE 9/15/2023) \$2,700,000
- 119 E St. Joseph St. Arcadia, CA (COE 6/30/2023) \$2,300,000
- 67 Palmetto Dr., Pasadena, CA (COE 05/26/2023) \$1,600,000
- 57 Palmetto Dr., Pasadena, CA (COE 03/21/2023) \$2,700,000
- 5488 Alhambra Ave., Los Angeles, CA (COE 12/29/2022) \$1,515,000
- 413 N. Moss St., Burbank, CA (COE 7/29/2022) \$3,500,000
- 950 W. 10th St., Azusa, CA (COE 6/10/2022) \$2,000,000
- 51 N. Mentor Ave., Pasadena, CA (COE 6/16/2022) \$3,695,000
- 60 N. Lake Ave., Pasadena, CA (COE 6/28/2022) \$2,750,000
- 2322 E. Foothill Blvd., Pasadena, CA (COE 5/23/2022) \$1,300,000
- 1140 Westminster Ave., Alhambra, CA (COE 4/11/2022) \$2,200,000
- 794 W Santa Anita Ave., San Gabriel, CA (COE 01/19/2022) \$1,900,000
- 3741 E. Colorado Blvd., Pasadena, CA (COE 11/23/2021) \$1,650,000
- 702 Fremont Ave., South Pasadena, CA (COE 10/12/2021) \$1,120,000
   405-411 N Euclid Ave., Pasadena, CA (COE 9/28/2021) \$3,250,000
- 975 S Fair Oaks Ave. Pasadena, CA (COE 7/22/2021) \$3,350,000
- 333 S Arroyo Parkway Pasadena, CA (Move In 6/15/2021) \$2,053,488
- 400 S Fair Oaks Ave. Pasadena, CA (COE 4/30/2021) \$5,000,000
- 1510 Oxley St. South Pasadena, CA (COE 4/21/2021) \$2,240,000
- 2065 W Obispo Ave. Gilbert, AZ (COE 3/30/2021) \$10,750,000
- 2105 Boge Avenue Idaho Falls, Idaho (COE 2/16/2021) \$14,500,000
- 515 & 545 W. Elwood Rd., 301 W. Elwood St., 101 W. Elwood St. and 314 W. West Rd. Phoenix, AZ (COE - 12/23/2020) - \$14,000,000
- 8017 Breen Dr. located in Houston, Texas 77064 (COE 12/18/2020) \$56,791,000
- 1143 N Lake Ave. Pasadena, CA (COE 11/02/2020) \$1,200,000

# **EXPERIENCE**

- 2022 to Present: Principal Lee & Associates Pasadena, Inc. Pasadena
- 2018 to 2022: Associate Lee & Associates Pasadena, Inc. Pasadena
- 2017 to 2018: Associate NAI Capital, Pasadena
- 2016 to 2017: Product Manager Utility Trailer Manufacturing, Los Angeles
- 2009 to 2016: AML Senior Analyst Wedbush Securities, Los Angeles

#### **EDUCATION**

- BBA, School Loyola Marymount University
- FINRA Series 7 License

