



# TIM GENSKÉ, MBA

Principal

*SPECIALIZATION IN  
RETAIL, LEASING, SALES &  
REAL ESTATE DEVELOPMENT*

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## REPRESENTATION CLIENT LIST

### LANDLORD

- ▶ PDA Shopping Centers
- ▶ Pac Trust
- ▶ Dollinger Properties
- ▶ M. David Paul Associates (Worthe)
- ▶ Bank of America Trust Services
- ▶ Northern Trust Bank
- ▶ Vestar
- ▶ Evergreen Devco Inc.
- ▶ Camden Property Trust
- ▶ The Kutzer Companies
- ▶ TIAA CREF
- ▶ Charles Company

### MUNICIPALITY

- ▶ City of Arcadia
- ▶ City of Azusa
- ▶ City of Oxnard
- ▶ City of Palm Desert

### TENANT

- ▶ Bristol Farms/Lazy Acres (since 2004)
- ▶ T & T Markets

## CAREER SUMMARY

Primarily operating out of the greater Los Angeles area, Tim has worked in retail brokerage and real estate development for over 35 years. He has extensive experience in sales, leasing and master planning of both existing and new real estate developments. Recently, Tim has expanded his advisory practice to include municipal government clients recognizing the need for cities to take greater participation in retailing within their communities which is a massive driver of sales tax revenue and area employment. Tim also exclusively represents of the California Judicial Council in San Luis Obispo, Santa Barbara and Ventura.

## EXPERIENCE

- 2025 to Present – Lee & Associates, Inc. - Pasadena, Associate
- CBRE, Inc. – Senior Vice President Retail - Glendale, CA - 17+ Years
- Cypress Retail Group – Vice President Retail - Westlake Village, CA - 12 Years
- Halferty Development Co. – Vice President Acquisitions – Pasadena, CA - 3 Years
- SC Enterprises Development Co. – Leasing Manager – Glendora, CA – 3 Years

## RECENT SALES TRANSACTIONS

- Former Sears Department Store - Palm Desert, CA - \$7,000,000
- Erewhon - 475 South Lake Avenue, Pasadena, CA - \$16,200,000
- Chick Fil A - 73070 Dinah Shore Drive, Palm Desert, CA - \$6,500,000

## EDUCATION

- University of Southern California (USC) - Los Angeles, CA - Masters of Business Administration (MBA)
- University of Washington, Seattle, WA - Bachelor of Arts, Business Administration

## PROFESSIONAL AFFILIATIONS / ACCREDITATIONS

- Member of International Council of Shopping Centers (ICSC)
- Extensive experience using Excel, PowerPoint, Adobe software