



NATIONAL SENIOR HOUSING TEAM

INVESTMENT SALES AND ADVISORY

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Senior Vice President
Senior Housing & Care Industry



Ian MacDougall
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Jackson Rodewald
Associate
Senior Housing & Care Industry



Lael Borduin
Marketing Manager

#1

LARGEST

BROKER-OWNED FIRM
IN NORTH AMERICA

80+

OFFICES

ACROSS NORTH
AMERICA

1,750

PROFESSIONALS

AND GROWING
INTERNATIONALLY

\$120

BILLION

NATIONAL TRANSACTION
VOLUME (LAST 5 YEARS)

\$1.3

BILLION

NATIONAL SENIOR HOUSING
TRANSACTION VOLUME (LAST 5 YEARS)

OUR APPROACH

Lee Senior Housing is led by a team of highly specialized brokers in the senior's space. Recognized as knowledgeable and well-connected in the industry, we're known for delivering exceptional service—and even stronger results.

Our group brings expertise in acquisitions, dispositions, and strategic analysis of senior housing properties and portfolios nationwide. We understand the complexities across all care levels—Active Adult, Independent Living, Assisted Living, Memory Care, and Skilled Nursing Facilities—and guide clients through every stage of the transaction process.

We maintain strong relationships with senior housing investors, operators, lenders, developers, and industry associations to stay at the forefront of market trends and best practices. This insight translates directly into value for owners and investors. We understand how real estate and operations intersect, allowing us to identify and unlock opportunities for investment or disposition.

A tailored approach. Every senior housing asset is unique—defined by its care model, operational challenges, and community dynamics. That's why we take the time to understand your specific goals, business realities, and long-term vision. Whether you're scaling a regional platform or selling a single asset, our advisory process is built to drive strategic, informed decisions.

Proven results. Our track record speaks to our performance. We blend local market knowledge with national reach and pair technical expertise with creative problem-solving. Known for our tenacity, responsiveness, and ability to close complex deals, we deliver solutions that align with each client's investment strategy.

Trust matters. We serve as true advisors—offering honest guidance, clear communication, and unwavering commitment to your best interests. From first conversation to final close, we represent our clients with professionalism, transparency, and integrity.

KEY CLIENTS



RELEVANT CLOSINGS



CORNERSTONE PORTFOLIO

National

Sale Price \$142,000,000

Properties 17



MIDWEST PORTFOLIO

Westchester & Oakley, OH

Sale Price \$68,000,000

Units 210



MEADOWBROOK

Thousand Oaks, CA

Sale Price \$60,000,000

Units 156



VETERANS PARK

Shawnee, KS

Price/Equity \$58,000,000

Units 228



WITHERS FARM

Liberty, MO

Price/Equity \$48,000,000

Units 190



CAMPBELL PORTFOLIO

Washington and Idaho

Sale Price \$36,000,000

Units 357



AGOURA HILLS SENIOR RETREAT

Agoura, CA

Sale Price \$32,950,000

Units 156



CARESPRINGS PORTFOLIO

Cincinnati, OH

Sale Price \$32,500,000

Units 210



SEVEN HILLS

St. Paul, MN

Sale Price \$28,000,000

Units 101



GENTRY PARK BLOOMINGTON

Baxter, MN

Sale Price \$27,250,000

Units 132



MOUNTAIN GLEN

Mount Vernon, WA

Sale Price \$25,500,000

Units 172



EDEN VILLA SAN FRANCISCO

San Francisco, CA

Sale Price \$24,500,000

Units 54



ROSEWOOD & CEDAR CREST

Lafayette, LA

Sale Price \$16,500,000

Units 107



VILLAS AT HOUGHTON

Tucson, AZ

Sale Price \$16,000,000

Units 90



ARBOR ROSE

Mesa, AZ

Sale Price \$10,400,000

Units 22



THE TERRACE

Columbia, MO

Sale Price \$10,250,000

Units 178



THE GARDENS

Ocean Springs, MS

Sale Price \$10,000,000

Units 67



CHANDLER HOUSE

Jefferson, TN

Sale Price \$9,900,000

Units 60



WATTS ARMS

Los Angeles, CA

Sale Price \$8,793,500

Units 40



HOPKINS MANOR

Redwood City, CA

Sale Price \$6,500,000

Units 49

THE LEE ADVANTAGE

Every Lee & Associates office delivers world-class service to an array of regional, national, and international clients - from small businesses and local investors to major corporate users and institutional investors.

Since 1979, Lee & Associates has re-imagined the way that commercial real estate companies should be structured. Each Lee & Associates office is owned and operated by its professionals. As shareholders of the company, this separates us from our competition and creates one common goal; to provide seamless, consistent execution and value-driven market-to-market services to our clients.

SERVICES TO MEET YOUR NEEDS

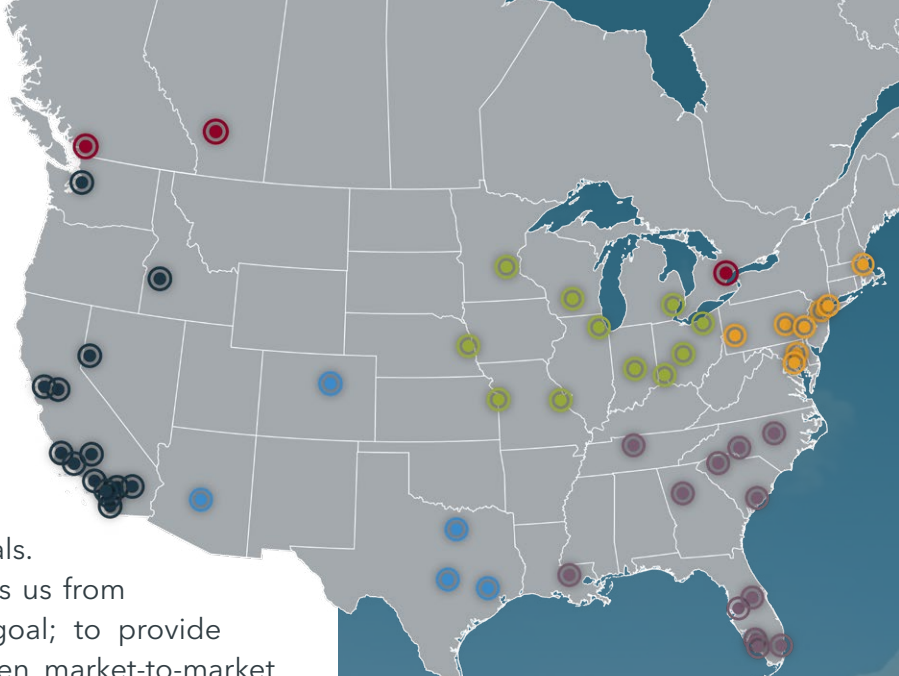
Lee & Associates' offices offer a broad array of real estate services tailored to meet the needs of the company's clients in each of the markets it operates, including commercial real estate brokerage, integrated services, and construction services.

With specialty practice groups in each of these disciplines, our professionals regularly collaborate to make sure they are providing their clients with the most advanced, up-to-date market technology and information.

PROFESSIONAL DEVELOPMENT

At Lee & Associates, our culture, which is driven by entrepreneurship that is steeped in client services, has always attracted the best and brightest in the industry. Our core values, coupled with our professional's expertise and knowledge, have always been the foundation of our success.

To ensure that our clients always receive the highest level of expertise and service, we believe that continued education and training are key. In addition to our annual Lee Summit conference, each year, we host both on-line and small group training sessions focusing on continued education for our brokerage, integrated services, marketing, IT, and administrative professionals.



LOCAL EXPERTISE. NATIONAL REACH.



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