# APPROXIMATELY 119.89 ACRES IN MORRO HILLS- EXISTING AGRICULTURAL LAND WITH POTENTIAL FOR SINGLE-FAMILY DEVELOPMENT





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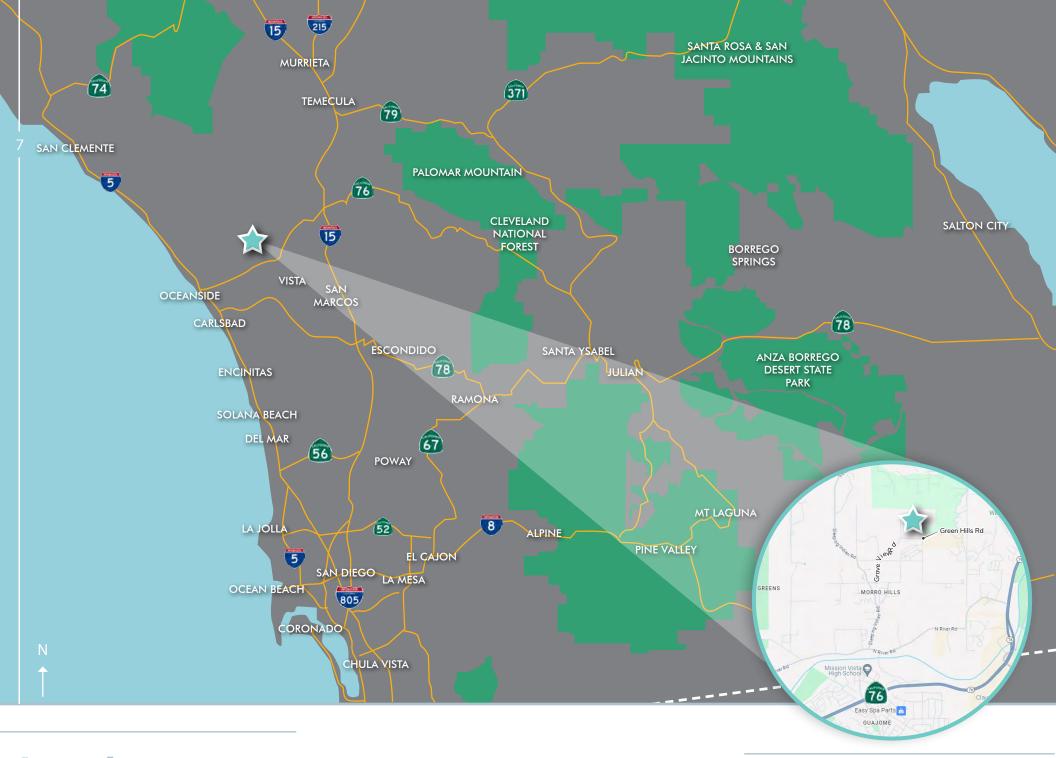












#### location:

The subject property is located in the Morro Hills neighborhood of Oceanside, California. The property is situated on the northern side of Green Hills Road approximately 1 mile north of River Road. It is approximately 9 miles from I-5 and approximately 1.5 miles from CA Highway 76, providing commuters with convenient access throughout San Diego, Riverside and Orange County.

#### property profile:

The subject property consists of three parcels totaling approximately 119.89 Acres of agriculture land. The property may be used for agricultural purposes or as a residential development with the approval of an Administrative Development Plan. As one of the last large areas of agriculture land still being cultivated in coastal San Diego County, this property provides a rare and unique opportunity for builders and developers to capture the thriving demand for upscale, estate coastal homes in large tracts with expansive panoramic views.

#### jurisdiction:

City of Oceanside

#### APN's & acreage:

- 122-030-29-00 → 40.11 Acres
- 122-030-43-00 → 39.88 Acres
- 122-040-25-00 → 39.90 Acres
  TOTAL → 119.89 Acres

#### zoning:

Agricultural (A) Allows one dwelling unit per 2.5 acres

#### general plan:

Agricultural (A)

#### minimum lot size:

2.5 Acres

#### maximum height:

36'

#### topography:

Flat to gently rolling

#### school district:

Oceanside Unified School District

#### services:

Water: Rainbow Municipal Water District

Gas/Electric: SDG&E

Fire: Oceanside Fire Department

**Police:** Oceanside Police Department





### density bonus state law

#### California's Density Bonus Law:

Designed to encourage the construction of affordable units of housing, the state density bonus law allows developers to exceed standard density requirements in certain circumstances.

The legislation amends the state's long-standing density bonus law to provide additional incentives for real estate development projects that include affordable housing. Under the enhanced density bonus law incentives in California in 2021, a developer can obtain a maximum density bonus of up to 50%.

Density Bonus is a state mandate. A developer who meets the requirements is entitled to receive the density bonus benefits as a matter of right.

https://leginfo.legislature.ca.gov/faces/codes\_displaySection.xhtml?sectionNum=65915&lawCode=GOV

#### AB 1287:

As of January 1, 2024, AB 1287 will amend the State Density Bonus law by requiring cities and counties to award an additional density bonus for projects that have already allocated the maximum amount of affordable housing for very-low, low-, or moderate-income units.

The new amendments will allow projects that qualify for a 50% bonus under the current law to provide additional very low income or moderate-income affordable housing units in exchange for a stackable density bonus based on a sliding scale.

https://leginfo.legislature.ca.gov/faces/billNavClient.xhtml?bill\_id=202320240AB1287



## due diligence

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>>> Click the Links Below to View Documents <<<

Morro Hills Maps

South Morro Hills Preferred Plan

General Plan - Agriculture (A)

Link to Zoning - Agriculture (A)

Well Information



# **Estimated Development Impact Fees Per Approximate 3,250 SF Residence**

ltem	Amount
School Fee (\$4.79/SF)	\$ 15,567.50
Public Facility	\$ 2,621.00
Park Fee	\$ 4,431.00
Traffic Signal & Thoroughfare	\$ 3,616.00
Drainage and Flood Control	\$ 2,054.00
*Wastewater System Capacity Fee	\$ 7,794.00
*Water System Capacity	\$ 8,520.00
*SDCWA Water System Fee	\$ 5,700.00
*SDCWA Water Treatment Fee	\$ 159.00
APPROXIMATE TOTAL PER SFD	\$ 50,462.50



# **new home summary**Housing Developments Under Construction

Project	Builder		Open	Product	Typical	Min Unit	Max Unit	Min	Max	Min	Max	Total Units	Zip
Name	Name	City	Date	Туре	Lot Size	Size	Size	Price	Price	\$/SF	\$/SF	Planned	Code
Ridgeview	KB Home	San Marcos	3/26/2022	Detached	9,000	2,274	2,926	\$1,199,990	\$1,329,990	\$454.54	\$527.70	52	92069
Skylark	Lennar	San Marcos	6/6/2022	Detached	6,325	2,835	3,332	\$1,267,900	\$1,389,900	\$417.14	\$447.23	89	92069
Farm in Poway/Homestead	Lennar	Poway	6/1/2022	Detached	16,500	3,673	3,823	\$1,828,900	\$1,978,900	\$497.93	\$517.63	20	92064
Mountain House	California West Communities	Escondido	8/20/2022	Detached	218,000	2,726	3,860	\$1,387,900	\$1,631,900	\$422.77	\$509.13	36	92026
Blue Sky Ranch	New Pointe Communities	Valley Center	3/5/2022	Detached	-	3,307	3,610	\$1,190,000	\$1,199,990	\$332.41	\$359.84	7	92082
Sundance at Park Circle	KB Home	Valley Center	2/6/2021	Detached	-	2,384	2,620	\$1,148,744	\$1,162,491	\$443.70	\$481.86	133	92082
The Foothills	KB Home	Vista	1/4/2022	Detached	6,000	1,867	2,641	\$1,019,990	\$1,169,990	\$443.01	\$546.33	107	92084



CMA Summary Report

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#### RESIDENTIAL Summary Statistics

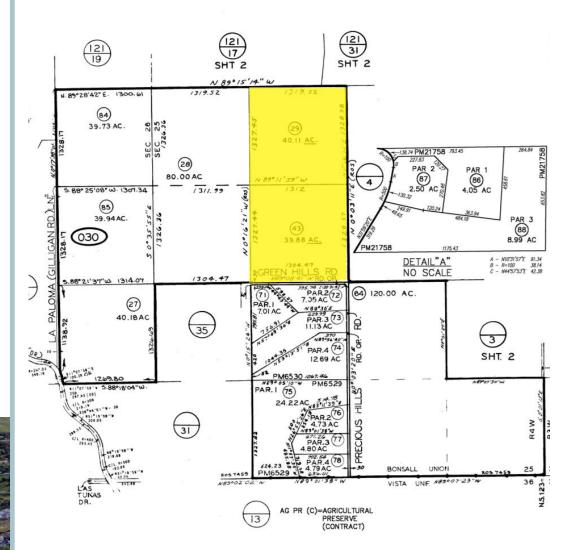
HighLowAverageMedianLP:\$1,899,000\$1,200,000\$1,524,748\$1,499,997SP:\$1,750,000\$1,150,000\$1,498,500\$1,547,000

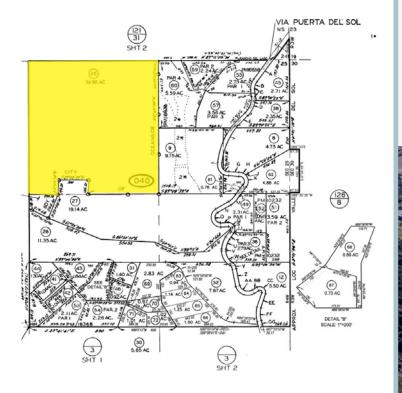
#### RESIDENTIAL - Sold

#### Number of Properties: 4

Num			PropSu bT	ı Address	•	TotalBdr ms	TotalBat hs	CloseDa te	LotSzSq ft	LivingArea	DOM	LP	LP/LivingArea	SP	SP/LivingArea
1	NDP2301 706	S	SFR	4102 Tierra Vista	BONSALL (92003)	4	3	5/15 /2023	115 ,434.00	2810	37	\$1,200,000	\$427.05	\$1,150,000	\$409.25
2	NDP2301 595	S	SFR	4261 Entrada al So	IBONSALL (92003)	3	3	4/4/2023	141 ,570.00	2953	8	\$1,299,999	\$440.23	\$1,408,000	\$476.80
3	NDP2301 200	S	SFR	2005 Jenday Court	OCEANSIDE (92057)	4	6	3/30 /2023	131 ,986.00	4652	15	\$1,699,995	\$365.43	\$1,750,000	\$376.18
4	OC23104 344	S	SFR	' ' ' '	OCEANSIDE (92057)	5	5	8/28 /2023	114 ,998.00	3788	37	\$1,899,000	\$501.32	\$1,686,000	\$445.09
Avg						4	4		125997 00	3550	24	\$1,524,749	\$433.51	\$1,498,500	\$426.83
Min						3	3		114998 00	2810	8	\$1,200,000	\$365.43	\$1,150,000	\$376.18
Max						5	6		141570 00	4652	37	\$1,899,000	\$501.32	\$1,750,000	\$476.80
Med						4	4		123710 00	3370	26	\$1,499,997	\$433.64	\$1,547,000	\$427.17







## 2023 demographics

3 miles



population

43,167



estimated households

13,060



average household income

\$151,999



median household income

\$132,136



total employees

4,871

5 miles



population

164,780



estimated households

52,531



average household income

\$131,321



median household income

\$109,116



total employees

33,930

7 miles



population

270,302



estimated households

89,794



average household income

\$130,822



median household income

\$105,737



total employees

64,292

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