



JAKE RUBENDALL

Industrial and Investment Brokerage

Associate

O 760.448.1369

C 818.640.0838

F 760.695.1129

jrubendall@lee-associates.com

lee-associates.com

1900 Wright Place, Suite 200

Carlsbad, CA 92008

License ID: 02037365

www.williamsrothgroup.com



PARTIAL CLIENT LIST

- ▶ City of Vista
- ▶ Gildred Companies
- ▶ Land Win Management
- ▶ Show Imaging
- ▶ North County Lifeline
- ▶ STOS Partners
- ▶ Aethercomm
- ▶ Sweetman Properties
- ▶ Elion Partners
- ▶ Excelsior Partners
- ▶ Burke Development
- ▶ Hydranautics
- ▶ Saddleback Associates
- ▶ Aqua Lung
- ▶ Hudson Technologies
- ▶ Sunwood Ventures
- ▶ Hamann Companies
- ▶ Magna Flow
- ▶ Pirch
- ▶ Triple M Packaging

PROFILE

Jake Rubendall is an Associate with Lee & Associates - North San Diego County office in Carlsbad and has been with the Williams Roth Group since 2018. He specializes in representing landlords, tenants, sellers, and buyers for industrial, office, R&D, flex, and land properties throughout San Diego County. Jake aims to maximize value for his clients by understanding their needs and wants then implementing a personalized strategy. His expertise of the market allows him to provide businesses and investors with in-depth knowledge to guide them towards their most ideal real estate solutions.

Notable Recent Transactions Include:

- \$22M Institutional Industrial Investment Sale (Vista) – 134,299 SF
- \$13M K1 Speed Industrial Sale – (Carlsbad) 70,224 SF
- \$11.36M Flex Owner User Sale (Vista) – 68,222 SF
- \$10.3M Industrial Owner User Sale (Oceanside) – 54,740 SF
- \$9.71M Multi-Tenant Industrial/Office Park Sale (Carlsbad) – 53,057 SF
- \$9.25M Multi-Tenant Industrial Sale (San Marcos) – 53,250 SF
- \$8.775M Multi-Tenant Industrial Reposition Sale (San Marcos) – 61,264 SF
- \$8.5M 10-Year Industrial Suite Lease (Carlsbad) – 46,838 SF
- \$4.88M Industrial Building Lease to Credit Tenant (Vista) – 90,615 SF
- \$4.54M Industrial Suite Lease (Oceanside) – 67,913 SF

Notable Achievements Include:

- 2020 Associate of the Year – Lee & Associates North San Diego County
- 2019 Rookie of the Year – Lee & Associates North San Diego County

EXPERIENCE

- 2017 to 2018: Vice President, ABI Multifamily
- 2018 to Present: Associate, Lee & Associates

EDUCATION

- San Diego State University – San Diego, CA
Bachelor of Science in Business Management - with an emphasis in Entrepreneurship
- State of California Real Estate License
- University of San Diego – San Diego, CA
Certificate in Real Estate Finance, Investments, and Development

COMMUNITY INVOLVEMENT

- National Association of Industrial and Office Professionals (NAIOP) - Developing Leader - San Diego Chapter
- San Dieguito Boys and Girls Club - Jr. Board Member



LOCAL EXPERTISE. INTERNATIONAL REACH. WORLD CLASS.