



ALEX WEISS

Tenant Representation Brokerage
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PARTIAL CLIENT LIST

- ▶ AVAD
- ▶ Bioclone, Inc.
- ▶ Carrier Transcold
- ▶ CED Greentech
- ▶ Closet World
- ▶ Core-Mark
- ▶ Electra/Trek Bikes
- ▶ Elion Partners
- ▶ Equipment Share
- ▶ Filtration Group
- ▶ Flyers
- ▶ H&E Equipment Rentals
- ▶ Instant Checkmate
- ▶ Intelicare Direct
- ▶ Landcare
- ▶ Larson Packaging
- ▶ Molina Healthcare
- ▶ One Source Distributions
- ▶ SC Oil
- ▶ Spectral Dynamics
- ▶ Transpak
- ▶ Waco Filtration Group

PROFILE

Alex Weiss is an Associate with Lee & Associates – North San Diego County and a team member of Tenant Edge Real Estate Advisory Services. His specialties in the Tenant Representation realm include industrial, Lab, and office lease & purchase transactions. He has a true passion and sense of duty to his client's real estate goals.

Mr. Weiss attended San Diego State University, and graduated with a degree in Finance and an emphasis in Real Estate. Along with involvement in NAIOP and the San Diego Chamber of Commerce, Alex is a sponsor and board member of the San Diego/Baja Roundtable for the Council of Supply Chain Management Professionals.

CAREER SUMMARY

Alex's expertise in the market allows him to advise businesses with honest and value-add commercial real estate solutions. He maintains a detailed and comprehensive database to track the market by reaching out to the business community daily.

Notable Transactions Include:

- **One Source Distributors** - Represented tenant in 20 acre yard site lease. Transaction value in excess of \$5.1M.
- **Equipment Share** - Represented national equipment rental company with a \$5.25M purchase of a 28,000 SF building with storage yard.
- **CED Greentech** – Represented Tenant in their San Diego regional consolidate and expansion of 85,000 sf distribution facility. Transaction valued in excess of \$5.7M.
- **Transpak Logistics** – Represented Buyer in acquisition of cross-border distribution and storage yard. Transaction included a 23,000 SF warehouse and 4 legal parcels with a total of 4 acres. Total consideration was in excess of \$4.2M.
- **H&E Equipment Rentals** – Represented national equipment rental company in a relocation of their San Diego branch site. The lease included 19,000 sf of showroom & service bays, on nearly 4 acres of land in central Miramar submarket. Transaction was valued in excess of \$6M.
- **Trek Bicycle Corporation/Electra Bikes** – Represented Trek/Electra by subleasing their current 38,000 SF distribution
- **iDemand Energy** – Represented solar tenant in 17,000 SF transaction in central Miramar submarket. Lease valued at over \$1.25M.

EXPERIENCE

- 2012 to present: Associate - Lee & Associates
- 2011 to 2012: Associate - Cushman & Wakefield
- 2007 to 2011: Research Analyst - Costar Group, Inc.

EDUCATION

- Bachelor of Science in Finance with an emphasis in Real Estate, San Diego State University
- State of California Real Estate License, University of San Diego

COMMUNITY INVOLVEMENT

- State of California Licensed Real Estate Salesperson
- NAIOP Developing Leaders Group
- San Diego State Alumni Association
- San Diego Chamber of Commerce
- Sponsorship Chair – CSCMP (Council of Supply Chain Management Professionals) – San Diego/Baja Chapter