



# BO HAVLIK

Transactional Restaurant & Tenant Representation  
Principal

## PROFILE

Mr. Havlik is a specialist in transactional restaurant representation and retail tenant representation. Mr. Havlik's experience encompasses all aspects of the restaurant transaction: Landlord representation, tenant representation, sale of existing restaurant and retail businesses, build-to-suit transactions, ground leases, simple leases, sale of excess property, exclusive representation, strategic location planning and consulting.

## CAREER SUMMARY

Mr. Havlik has exclusively represented some of the nation's most prominent restaurants, retailers, and financials throughout San Diego County and Southern California such as Breakfast Republic, California Pizza Kitchen, Carl's Jr., Champagne Bakery Cafe, Chipotle Mexican Grill, Claim Jumper, Crudo with world renowned chef, Pascal Lorange, Dunkin' Donuts, El Pollo Loco, Hometown Buffet, Jack in the Box, Koo Koo Roo, LA Gym Equipment, McDonald's, Northern Trust, Nugent's Fish Grille, Olive Garden, P.F. Chang's China Bistro, Panda Express, Pasta Pomodoro, Pat & Oscars, Pier 1, Pizzeria Uno, Roadhouse Grill, Ruth's Chris Steakhouse, Samurai Sam's Teriyaki Grill, San Diego National Bank, San Sai Japanese Grill, Sav-on Drug Store, Sears Homelife, Sherwin Williams Paint Store, Sizzler Restaurants USA, Soup Exchange, Spoons Restaurant, Tahoe Joe's Famous Steakhouse, TGI Friday's, and Verizon Wireless.

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## PARTIAL CLIENT LIST

- ▶ Breakfast Republic
- ▶ California Pizza Kitchen
- ▶ Carl's Jr.
- ▶ Champagne Bakery Cafe
- ▶ Chipotle Mexican Grill
- ▶ Claim Jumper
- ▶ Crudo
- ▶ Dunkin' Donuts
- ▶ El Pollo Loco
- ▶ Hometown Buffet
- ▶ Jack in the Box
- ▶ Koo Koo Roo
- ▶ LA Gym Equipment
- ▶ McDonald's
- ▶ Northern Trust
- ▶ Nugent's Fish Grille
- ▶ Olive Garden
- ▶ P.F. Chang's China Bistro
- ▶ Panda Express
- ▶ Pasta Pomodoro
- ▶ Pat & Oscars
- ▶ Pier 1
- ▶ Pizzeria Uno
- ▶ Roadhouse Grill
- ▶ Ruth's Chris Steakhouse
- ▶ Samurai Sam's Teriyaki Grill
- ▶ San Diego National Bank
- ▶ San Sai Japanese Grill
- ▶ Sav-on Drug Store
- ▶ Sears Homelife
- ▶ Sherwin Williams Paint Store
- ▶ Sizzler Restaurants USA
- ▶ Soup Exchange
- ▶ Spoons Restaurant
- ▶ Tahoe Joe's Famous Steakhouse
- ▶ TGI Friday's
- ▶ 4G Verizon Wireless

## Notable Achievements Include:

- Lee & Associates - NSDC's Top Retail Transaction (2016)
- Lee & Associates - NSDC's Top 10 Producers (2013, 2014)
- Lee & Associates - NSDC: Achieved Partner (1996)
- Top Retail Salesperson: (1984, '85, '88-'91, '93, '95, '99, '01, '02, '07 & '08)
- Top Five Producers: (1984, '85, '88-'91, '93, '95, '99, '00, '02, '03, '07, '08, '09)
- Presidents Club
- Rancon Real Estate's Rookie of the Year (1980)

## EXPERIENCE

- 1995 to present: Principal - Lee & Associates
- 1980 to 1995: Senior Marketing Consultant - Rancon Real Estate

## EDUCATION

- Master of Educational Administration - Tulane University
- Bachelor of Science in Mathematics - U.S. Naval Academy

## COMMUNITY INVOLVEMENT

Mr. Havlik's involvement in the community is extensive. He is Past Chairman of the Board of the La Jolla YMCA, Past President of Torrey Pines Kiwani's Club, graduate of LEAD San Diego, and Past President of The Breakfast Club. He retired as a Commander in the Naval Reserve at Naval Air Station, North Island, and has coached Pony League Baseball for 12 years, followed by 8 years of Little League baseball. Mr. Havlik is currently the junior varsity baseball coach at Santa Fe Christian High School since 2010.