



STEPHEN CROCKETT

Industrial, Office and Investment Brokerage
Principal

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PARTIAL CLIENT LIST

- ▶ Blue Family Trust
- ▶ Belching Beaver
- ▶ Commerce West Bank
- ▶ Rondell Properties
- ▶ Sweetman Properties
- ▶ Mossmer Family Trust
- ▶ McDonald Family Trust
- ▶ Garcia Family Trust
- ▶ Duckett-Wilson Development
- ▶ Frazee Enterprises
- ▶ Pacific Office Properties
- ▶ Business Properties
- ▶ SR Commercial
- ▶ P&G Properties
- ▶ Buie/Irish Development
- ▶ Greene Properties
- ▶ Hunsaker Properties

PROFILE

Mr. Crockett specializes in Industrial and Office Commercial Real Estate sales and leasing in San Diego County. Mr. Crockett's transaction history includes sales of owner/user buildings, investor acquisitions and dispositions, mixed use land development and sales, 1031 exchange transactions, lease negotiations and strategic relocation planning. He has also provided consulting services for banks, corporations and family trusts. Mr. Crockett's extensive knowledge of the San Diego County market is complemented by thorough analysis and marketing skills, these qualities, along with a strong work ethic, have enabled him to become a respected presence within the market.

CAREER SUMMARY

As a Commercial Real Estate Advisor for Lee & Associates, Mr. Crockett has completed over 900 transactions while representing the interests of multiple landlords, investors and tenants within the Southern California area.

Notable Recent Transactions Include:

- Belching Beaver: Industrial Purchase | Oceanside | 24,428 SF | \$2,369,000
- Belching Beaver: Retail Purchase | Vista | 6,740 SF
- Belching Beaver: Industrial Lease | Oceanside | 22,773 SF
- Scratch Media: R&D Purchase | Carlsbad | \$1,925,250
- Neighborhood Healthcare: Medical Office Sale | Escondido | \$910,000
- Commercial Openings: Industrial Purchase | Lakeside | \$550,000
- Honma Golf North American Headquarters: Class A Office Lease | Carlsbad | 17,300 SF
- Studio 760, Inc.: R&D Lease/Option Purchase | Carlsbad | 12,835 SF
- Anue Water Technologies: Industrial Lease | Vista | 11,520 SF
- Turnkey Engines: Industrial Lease/Option to Purchase | Oceanside | 11,312 SF
- Gunderson Dettmer: Class A Office Lease | Del Mar Heights | 9,327 SF
- Blue Family Trust: Industrial Purchase | Oceanside | 17,667 SF
- Everest Solar Systems: Industrial Lease | Vista | 16,443 SF
- Shop Succulents: Industrial Lease | Vista | 19,104 SF
- Parts Authority: Industrial Lease | San Marcos | 13,325 SF
- 293 Venture: Industrial Sale | San Marcos | 8,649 SF

Notable Achievements Include:

- President's Award, Lee & Associates, North San Diego County (2019-2020)
- Top Producer of the Month (multiple times)
- Certified Commercial Investment Member Candidate (CCIM)
- State of California Licensed Real Estate Salesperson
- Argus Valuation/Investment Analysis

EDUCATION

San Diego State University

- Bachelor of Science - Real Estate/Finance
- Founding Member of the Real Estate Student Association