



ISAAC LITTLE

Industrial Brokerage
Principal

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PARTIAL CLIENT LIST

- > City of Vista
- > Vista Irrigation District
- > Greene Family
- > Sterndahl Group
- > Gunter Family Trust
- > Charton Family
- > Hunter Industries
- > Wilco Investments
- > Atomic Investments
- > Harsch Investment Properties
- > Rexford Industrial Properties
- > Birtcher Anderson Properties
- > Nordic Naturals
- > Hub Has It
- > Thornton Corporation
- > Chefs Toys
- > Taco Truck Creative
- > Matsushita International Corporation
- > M2 Ingredients
- > Surf Ride
- > Tidemark Real Estate
- > Arnel Properties

PROFILE

Mr. Little and his team specialize in industrial & R&D properties across North San Diego County with a primary emphasis along the Highway 78 corridor. Isaac has wide range of experience in investment sales, owner user sales and leasing assignments with a core focus on properties and assignments ranging 10,000 to 200,000 SF. Dedicating 16 years to the industrial markets throughout North County, Isaac's diverse experience and market knowledge have allowed him to strategically help his clients maneuver and transact in an extremely challenging and competitive market.

CAREER SUMMARY

As a Commercial Real Estate Advisor for Lee & Associates, Mr. Little has represented the interests of multiple landlords, investors, tenants and public agencies within San Diego County.

Notable Recent Transactions Include:

| | | | |
|------------------------------------|------------|-----------------|--------------|
| 1395 Park Center Drive – Vista | 155,000 SF | Lease | \$20,500,000 |
| 2633 Progress Street – Vista | 103,000 SF | Lease | \$11,300,000 |
| Simpson Business Park- Escondido | 56,000 SF | Investment Sale | \$7,300,000 |
| Thibodo Ranch – Vista | 54,000 SF | Investment Sale | \$7,500,000 |
| 2390 Oakridge Way | 40,000 SF | User Sale | \$5,900,000 |
| 2293 Cosmos Ct – Carlsbad | 47,000 SF | User Sale | \$6,686,000 |
| 2066 Aldergrove Ave - Escondido | 25,000 SF | User Sale | \$4,500,000 |
| 2445 Grand Ave – Vista | 23,500 SF | Investment Sale | \$4,500,000 |
| 2045 Corte De Nogal – Carlsbad | 36,404 SF | Lease | Undisclosed |
| Pipeline & Engineer Street – Vista | 3.96 Acres | User Sale | \$4,350,000 |
| 307 Carmel Street - San Marcos | 18,452 SF | Investment Sale | \$3,948,725 |

Notable Achievements Include:

- Associate of the Year Award, Lee & Associates – March 2011
- Became Principal at Lee & Associates - August 2013
- City of Vista Portfolio- Co-leader of team who won the listing and sold 25 properties on behalf of the City of Vista – January 2014
- Principal of the Year Award, Lee & Associates – March 2016
- Vista Irrigation Land - Co-leader of team who won the listing and sold 4 acres of M1 zoned land on behalf of the Vista Irrigation District – January 2018

EXPERIENCE

- 2005 to 2013: Associate, Lee & Associates, North San Diego County
- 2013 to present: Principal, Lee & Associates, North San Diego County

EDUCATION

- B.A. University of California, Santa Barbara - Major: Business Economics. June 2004
- Captain of UCSB Surf Team, 2002-2004

COMMUNITY INVOLVEMENT

- Licensed Real Estate Salesperson, California
- Candidate, San Diego C.C.I.M. Chapter
- NAIOP Member 2005-Present
- Boys & Girls Club of Vista