



# JAMES PIERI, JR.

Specializing in Retail & Investments  
Senior Vice President

**O** 760.448.2457

**C** 619.972.2214

**F** 760.929.9977

[jpieri@lee-associates.com](mailto:jpieri@lee-associates.com)

[lee-associates.com](http://lee-associates.com)

1900 Wright Place, Suite 200

Carlsbad, CA 92008

License ID: 01411347

## PROFILE

James Pieri, Jr. has specialized in Commercial Real Estate Brokerage, Construction and Development, Investment sales, 1031 Exchanges, Asset and Property Management throughout San Diego County and abroad since 2001. Mr. Pieri has extensive experience with Buyer and Seller purchase negotiations, Business and Restaurant Asset purchase negotiations, ABC Liquor license transfers/purchases, Tenant and Landlord Lease negotiations, asset management, market analysis, financial analysis, and development.

## CAREER SUMMARY

**2020–Present**

**Senior Vice President**

**Lee & Associates Commercial Real Estate Services**

Mr. Pieri is actively involved in commercial real estate sales and leasing, buyer and seller purchase negotiations, tenant and landlord lease negotiations, restaurant and dental office business asset sales and investment sales and acquisitions. James specializes in working with retail tenants and restaurant clients throughout Southern California.

**2005-2020**

**President/CEO**

**Gateway Financial Real Estate**

James Pieri, Jr., a native of San Diego founded Gateway Financial Real Estate in 2005 with the sole purpose of connecting people with great aspirations to propel our amazing city's growth in positive ways with their quality businesses. Commercial real estate services include; Buyer & Seller Representation, Tenant & Landlord Representation, Leasing, Investment Purchases, Business Brokerage, Restaurant Asset Sales, ABC Liquor License Purchase & Transfer, Marketing and Financial Analysis.

**2001-2010**

**Vice President**

**Mountain West Real Estate**

Oversaw the company's real estate activities, leasing, purchasing, land acquisition, property management and office operations. Oversaw approximately 500,000 SF of mixed-use Class "A" office and retail properties in addition to approximately 50 multifamily apartments and several single family residence rental units. Identified areas requiring upper management involvement and analysis. Provided ownership with detailed reporting on acquisition opportunities. Made executive level decisions while maintaining high level of professionalism.

## EDUCATION

- San Diego State University (1998-2003) - Bachelor of Science - Business Finance

## PROFESSIONAL & COMMUNITY AFFILIATIONS

- State of California Licensed Real Estate Broker
- ProVisors of San Diego (La Jolla)
- BNI of San Diego (Mission Valley & Encinitas)
- San Diego Association of Realtors
- California Association of Realtors
- National Association of Realtors