



JOHN ORLANDO

Retail & Industrial Sales

Vice President

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PARTIAL CLIENT LIST

- ▶ Arizona Leather
- ▶ Ashley Furniture
- ▶ BMW of Vista
- ▶ Ethan Allen Furniture
- ▶ Indian Motorcycle North County
- ▶ Morris Cerutto World Evangelism
- ▶ San Marcos Harley Davidson
- ▶ Starbucks Coffee
- ▶ Walmart
- ▶ Pacific Enterprises

PROFILE

John Orlando is a Broker, Vice President with Lee & Associates - North San Diego County office in Carlsbad. He specializes in industrial and retail properties.

CAREER SUMMARY

John evaluates each client's needs carefully and tailors a strategy specifically for their focus and objective. With John's background in asset management and leasing administration, a specialized skill set is offered to many requirements. John has also been active in sales and acquisitions for investors, sellers, and business owners. Being active since 1996, John's extensive database of clients brings value to present and future projects.

CAREER SUMMARY

Notable Recent Transactions Include:

- BMW of Vista: Represented BMW dealership in relocation from Oceanside to an off-market opportunity near the 78 Freeway.
- Ashley Furniture: Represented Ashley Furniture in acquisition of a 106,000 SF Freeway visible property and showroom relocation.
- San Marcos Harley Davidson: Leased them a 40,000 SF showroom and dealership facility.
- Indian Motorcycle North County: Assisted the franchise in locating and leasing a 10,000 SF Freeway visible showroom and service facility.
- Arizona Leather: Assisted with a 15,000 SF showroom lease.
- Walmart: Assisted their real estate team in numerous land and building transactions.
- Ethan Allen Furniture: Completes a 24,000 SF showroom lease.
- Starbucks Coffee: Negotiated and completed several leases and build to suite projects.
- Morris Cerutto World Evangelism: Represented the international evangelical group in acquisition of a 15-acre hotel property on the 8 Freeway, Hotel Circle area of Mission Valley.
- L.A. Unified School District: Leased 30,000 SF in Western Los Angeles.
- Plumbers Furniture: Leased 32,000 SF showroom on Freeway 78, San Marcos.

EXPERIENCE

- 2015 to present: Vice President- Lee & Associates
- 2006 to 2015: Associates - Cassidy Turley, DTZ, Cushman & Wakefield
- 1996 to 2006: Director of Leasing - Pacific Enterprises

EDUCATION

San Marcos State University

State of California Real Estate License

COMMUNITY INVOLVEMENT

- International Council of Shopping Centers (ICSC) - Member
- California Department of Real Estate - State Licensed Real Estate Broker
- California Association of Realtors (C.A.R.) - Member
- North San Diego County Association of Realtors (NSDCAR) - Member