



# MATT WEAVER

Residential and Commercial Land Brokerage  
Principal

## PROFILE

Matt Weaver specializes in the sale of land properties in various stages of development throughout San Diego County and the Inland Empire.

## EXPERIENCE

2003 to present: Principal – Lee & Associates

### Notable Achievements Include:

- 2020: 61 land transactions sold or pending
- 2019: 52 land transactions sold or pending
- 2018: #1 Producer (Highest individual production in history of Lee & Associates-North San Diego County)
- 2013: #1 Producer – Lee & Associates-North San Diego County
- 2013-2018: Top 3 Producer – Lee & Associates-North San Diego County
- 2016: "Top Producer Under 40" – San Diego Business Journal
- Member of Lee & Associates Executive Committee
- Achieved Partner status within three years of start date
- Over 400 land transactions: 2013–2020

### Notable Recent Transactions Include:

- \$51,000,000 | 90 Acres | Oceanside Drive In
- \$40,000,000 | Ground Lease | Mission San Luis Rey
- \$35,000,000 | Broadway & C Block | Downtown San Diego
- \$25,000,000 | 1,750 Units | Altair Masterplan – Temecula
- \$21,000,000 | 245 Units | Cypress Ridge – Temecula
- \$21,000,000 | 410 Units | Vista
- \$17,600,000 | 542 Units | Murrieta
- \$13,556,000 | 103 Lots | Vista
- \$9,450,000 | 2 Acres | Solana 101 – Solana Beach
- \$7,750,000 | 2.18 Acres | 5150 University Ave – Self Storage Redevelopment
- \$7,650,000 | 24 Units | La Jolla
- \$6,500,000 | 259 Lots | French Valley – Murrieta
- Confidential | 180 Acres | Encinitas – Perkins Ranch

## EDUCATION

- Master of Business Administration, University of San Diego Class of 2004
- Bachelor of Science in Business Administration, University of San Diego Class of 1998
- State of California Real Estate License
- University of San Diego football and lacrosse participant

## COMMUNITY INVOLVEMENT

- San Diego North Economic Development Council
- Urban Land Institute Member (ULI)
- Building Industry Association (BIA)
- National Association of Industrial and Office Properties (NAIOP)
- Carlsbad Chamber of Commerce
- Solana Beach Chamber of Commerce

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## PARTIAL CLIENT LIST

- ▶ Ambient Communities
- ▶ Bank of America
- ▶ California Bank & Trust
- ▶ California West
- ▶ City of Carlsbad
- ▶ City of San Diego
- ▶ Cornerstone Communities
- ▶ D.R. Horton
- ▶ Fairfield
- ▶ Hallmark Communities
- ▶ KB Home
- ▶ Lennar
- ▶ MBK
- ▶ McKellar & McGowan
- ▶ Meritage
- ▶ New Home Co
- ▶ Pulte
- ▶ Rancon Group
- ▶ Richmond American
- ▶ Shea Homes
- ▶ Suncal
- ▶ Toll Bros.
- ▶ Trammel Crow
- ▶ Wells Fargo Bank
- ▶ Zephyr Partners