



MICHAEL GOLDEN

Retail and Investment Brokerage
Senior Associate

PROFILE

Mr. Michael Golden is an Senior Associate with Lee & Associates in North San Diego County. He specializes in the sale and leasing of retail, investment, and industrial properties throughout San Diego County. Using a comprehensive and innovative approach in marketing initiatives, business strategy, and financing, Mr. Golden excels at growing and protecting the assets of his clients.

CAREER SUMMARY

Mr. Golden's career encompasses over 19 years of experience in finance and real estate.

- 2016 to present: Associate, Lee & Associates
- 2008 to present: COO, Golden Opportunity Properties
- 2015 to 2016: Associate, Marcus & Millichap
- 2010 to 2015: COO, Art Soup
- 2007 to 2008: Private Mortgage Banker, Wells Fargo
- 2005 to 2007: Regional Home Loan Specialist, Smith Barney
- 2002 to 2004: Director of Retail Sales, Universal Mortgage Bankers

Notable Achievements:

- 2019 Lee & Associates Humanitarian Award recipient
- 2019 Associate of the Year
- 2019 Top Associate Producer of the Year
- 2019 Top 8 Producer of the Year
- 1-Time #1 Producer of the Month
- 3-Time #2 Producer of the Month
- 1-Time #2 Producer for Q4
- 4-Time Top Associate Producer of the Month
- 2-Time Top Associate Deal of the Month
- 1-Time Top Associate Producer for Q4

During his career, Mr. Golden has achieved numerous awards and distinctions. Notably at Smith Barney, he held a #1 and #2 national ranking for two consecutive years and consistently ranked in the top 15 across all performance categories. Additionally, Mr. Golden generated and maintained a daily lending pipeline of \$53 million while leading a retail sales division of 175 employees across 38 states.

EDUCATION

- University of Hartford - Bachelor of Science, Business Administration
- Associate of Arts, Liberal Arts

CREDENTIALS & ASSOCIATIONS

- International Council of Shopping Centers (ICSC) member

COMMUNITY INVOLVEMENT

- MS Society
- Susan G. Komen Foundation
- Magdalena Ecke Family YMCA (Father- Daughter Adventure Princess Program)
- Tau Kappa Epsilon Fraternity Alumni

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PARTIAL CLIENT LIST

- ▶ Breakfast Mug
- ▶ Cat and Craft
- ▶ Goodwill
- ▶ Green-Go-Recycling
- ▶ Groomswell
- ▶ Juice Right
- ▶ Mandex
- ▶ Pacific Coast Lift
- ▶ Rite Aid
- ▶ Service First
- ▶ Shari's Management Corporation
- ▶ Solar Symphony
- ▶ Tires 4 Less
- ▶ Tony Pepperoni
- ▶ Vascan Tile
- ▶ Walgreens