



TRENT FRANCE

Industrial Sales and Leasing Principal

PROFILE

Trent France is a Principal with Lee & Associates. Trent's primary focus is in the sale and leasing of industrial buildings in the North San Diego County's cities of Carlsbad, Oceanside, Vista, San Marcos, and Escondido. Additionally, he has extensive knowledge and expertise in the specialty niche of coastal infill properties along North San Diego's coastal communities.

CAREER SUMMARY

As a Commercial Real Estate Advisor for Lee & Associates, Mr. France has represented the interests of multiple landlords and tenants within San Diego County.

EXPERIENCE

- 2013 to present: Principal - Lee Associates
- 2001 to 2013: Vice President - Cassidy Turley
- 1990 to 2001: Sales Associate - CB Richard Ellis

Notable Recent Transactions Include:

- 1401-1407 S Coast Hwy, Oceanside, CA \$9,500,000
- 1100 Sportfisher Dr, Oceanside, CA \$7,400,000
- 1435 Grand Ave, San Marcos, CA \$3,200,000
- 731-747 Enterprise St, Escondido, CA \$2,325,000
- Jack Powell Chrysler & Dodge - Escondido, CA 55,000 SF
- Vulcan Materials - Escondido, CA 50,000 SF
- Reser's Fine Foods - Vista, CA 30,000 SF
- Arc Tech - San Marcos, CA 29,477 SF
- Caliber Collision - San Marcos, CA 16,400 SF
- Prime Electric - San Marcos, CA 11,552 SF
- Rexel Electrical Distributors - Escondido, CA 5,000 SF

Notable Achievements Include:

- Top Producer (March 2021)
- Top Producer (June 2020)
- Top Producer Of the Year (2017/18)
- Associate of the Year (2015)
- Averages 1 million square foot Leases and Sales per Year
- Spent the past 31 years building professional relationships with San Diego businesses and property owners. These relationships have allowed Mr. France to really understand his clients goals and make sure they are maximizing their money to include the best locations for their businesses.
- Achieved shareholder status and named principal

EDUCATION

- Bachelor of Science in Finance - California State University, Long Beach

COMMUNITY INVOLVEMENT

- Former Partner in Pala Raceway, a 220 acre off-road park for active sports participants and spectators
- Former San Marcos Economic Development Corporation board member
- CSULB Alumni

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PARTIAL CLIENT LIST

- > ACI Distribution
- > Bank of Rancho Bernardo
- > Bank of Yorba Linda
- > Datron
- > Escondido Disposal
- > Escondido Times Advocate
- > FDIC
- > FMF Apparel
- > HG FENTON CO
- > Laura Scudder Potato Chips
- > LH Woods and Sons
- > Miller Construction
- > No Fear
- > Orkin Lawn Care
- > Parkhouse Tires, Inc.
- > Prentiss Properties
- > Pureflo Water
- > Rancho Santa Fe National Bank
- > Republic Western Insurance Co.
- > Spec Systems
- > Shamrock Foods Company
- > Small Business Administration
- > Spy Optics
- > Suburban Propane
- > Teamwork Athletic Apparel
- > Terminex
- > The Mattman Company