

MARKET OVERVIEW

The Greenville/Spartanburg retail market was heavily impacted by the pandemic during 2020 with the area posting negative absorption during that year. In 2021, every quarter posted positive absorption along with positive quarters in Q1, Q2, and Q3 of 2022. The average NNN asking rental rate per square foot has increased from \$11.79 in Q2 2022 to \$12.06 in Q3 2022, representing a 2.3% increase. The vacancy rate has decreased from 4.8% in Q2 2022 to 4.5% in Q3 2022, representing a 30 basis point (bp) decrease. The area has shown strong performance with grocers, discount retailers, and other retail services, while population growth is spurring increased consumer activity.



Q3 2022 GSP RETAIL REPORT

ABSORPTION

Tenant demand has remained consistent throughout 2022, with overall year-to-date absorption totaling 761,396 SF. Greenville County claimed the lion's share of net absorption activity in Q3, with 137,442 SF worth of net occupancy gains. Anderson County was the only submarket to record negative absorption in Q3, with (15,465) SF.

VACANCY

Vacancy has continued to decline alongside the U.S. average. Greenville-Spartanburg's 4.5% vacancy rate in Q3 represents a 70 bp decline from Q3 2021's rate of 5.2%. GSP's historically low vacancy levels should continue to place upward pressure on rents due to fewer available space options for tenants.

RENTAL RATES

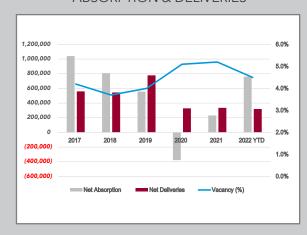
An overall lack of available space options works in favor of landlords and should allow for steady rental growth in GSP. The Q3 overall average of \$12.06 PSF represents an increase of \$0.27 PSF quarter-over-quarter and \$0.92 PSF year-over-year.

DEVELOPMENT

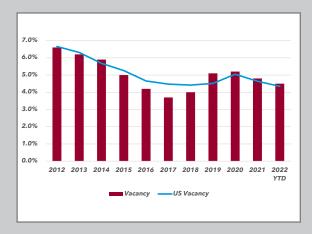
Several of the largest projects underway consist of new restaurants in suburban locations within GSP. The total SF under construction totals just shy of 200,000 SF, with more than 75% of this activity located in Greenville County. Deliveries paused in Q3, with only 28,136 SF of new space introduced to the market.

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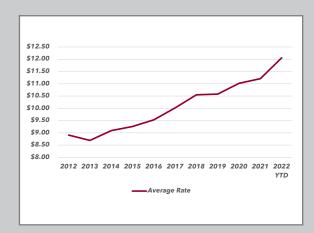
ABSORPTION & DELIVERIES



YEARLY VACANCY COMPARISON

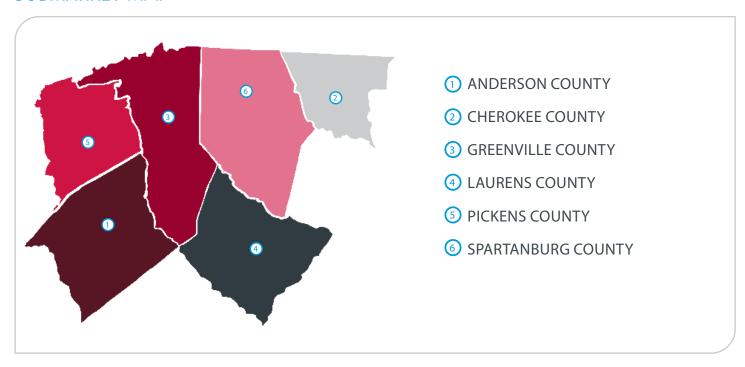


RENTAL RATES





SUBMARKET MAP



SUBMARKET BREAKDOWN

SUBMARKET	EXISTING INVENTORY	VACANCY		YTD NET	UNDER	QUOTED
	Total RBA	Total SF	Vac %	ABSORPTION	CONSTRUCTION SF	RATES
Anderson Co.	10,451,781	361,030	3.5%	10,226	0	\$7.66
Cherokee Co.	2,562,742	174,887	6.8%	12,098	0	\$10.40
Greenville Co.	28,527,089	1,258,945	4.4%	358,965	153,845	\$14.20
Laurens Co.	2,139,866	143,992	6.7%	657	0	\$7.12
Pickens Co.	5,137,863	139,228	2.7%	30,164	20,700	\$14.48
Spartanburg Co.	18,052,058	939,560	5.2%	349,286	24,800	\$10.36
TOTAL	66,871,399	3,017,642	4.5%	761,396	199,345	\$12.06



Q3 2022 GSP RETAIL REPORT

NOTABLE TRANSACTIONS



LEASED

1750-1772 HIGHWAY 14 LANDRUM

TOTAL SF 22,361 TENANT ALDI TYPE DIRECT



3203-3229 W BLUE RIDGE DRIVE

GREENVILLE

TOTAL SF 19,008
TENANT MOUNT ZION THRIFT STORE
TYPE DIRECT



LEASED

3720 BOILING SPRINGS ROAD

BOILING SPRINGS

TOTAL SF 15,000
TENANT HARBOR FREIGHT TOOLS
TYPE DIRECT

UNDER CONSTRUCTION

300 HAMMETT STREET EXT

GREENVILLE

TOTAL SF 35,000 DEVELOPER UNDISCLOSED DELIVERY DATE Q1 2023



BRIDGEWAY TOWN CENTER - PHASE 1

SIMPSONVILLE

TOTAL SF 34,493 DEVELOPER UNDISCLOSED DELIVERY DATE Q4 2022



6520 STATE PARK ROAD

TRAVELERS REST

TOTAL SF 17,300 DEVELOPER UNDISCLOSED DELIVERY DATE Q1 2023



4 MARKET POINT DRIVE GREENVILLE

TOTAL SF 14,676 SALE PRICE \$8,725,000 RATE PER SF \$594.51 BUYER DDR-SAU SALISBURY SELLER H&N PROPERTIES LLC



6300 WHITE HORSE ROAD GREENVILLE

TOTAL SF 60,000 SALE PRICE \$7,650,000 RATE PER SF \$127.50 BUYER MVP HOLDINGS SELLER JAMES R KINGMAN



1818 AUGUSTA STREET GREENVILLE

TOTAL SF 21,410
SALE PRICE \$5,150,000
RATE PER SF \$240.54
BUYER BURROUGHS & CHAPIN
COMPANY INC
SELLER HOTZFAM LLC

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