

QUARTERLEE 2024

INDUSTRIAL MARKET REPORT

verview

In the first quarter of 2024, the Greenville/Spartanburg industrial market saw an ongoing influx of development deliveries, adding 11 buildings totaling 6 million square feet to the market of new inventory. This surge caused a mere 50 basis points increase in the overall vacancy rate to 8.8%. Nevertheless, tenants continue to fill spaces, with nearly 5 million square feet of positive absorption for the quarter. Similar to trends across the nation, construction starts have decreased due to rising interest rates and heightened developer caution, which should ease supply pressures and vacancies throughout 2024.

Q1 Existing Inventory 248,611,510 SF Q4 239,660,664 SF



Q1 Net Absorption 4,866,451



Q1 Under Construction 5,045,536 Q4 8,962,537 SF



Q1 Vacancy Q4 8.3% SF



Q1 Avg. Asking Rent (per yr.) Q4 \$4.91 PSF



Absorption

The Greenville-Spartanburg area experienced a strong quarter of tenant activity, ending Q1 with nearly 5 MSF of positive absorption.

Vacancy increased a mero

Vacancy increased a mere 30 basis points to 8.8%, even with an influx of new speculative deliveries.

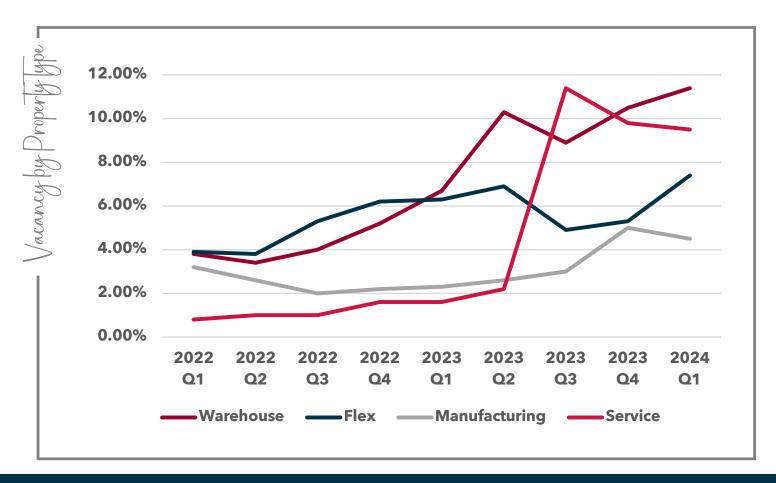
Rental Rates

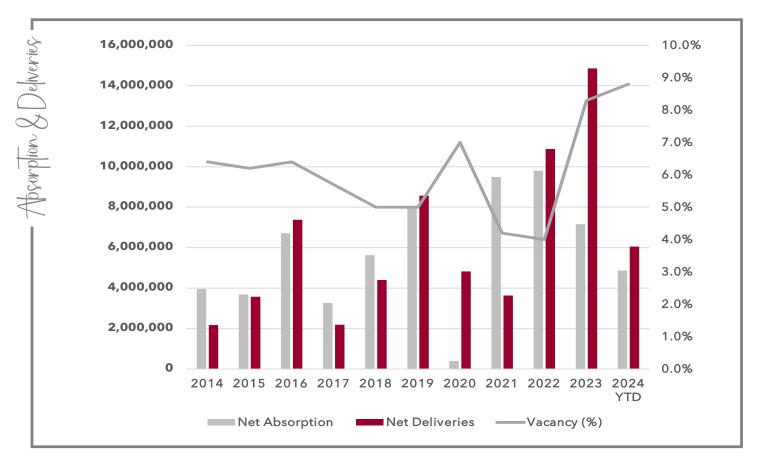
Average asking rents rose from \$4.91 PSF in Q4 of 2023 to \$5.08 PSF in Q1 2024.

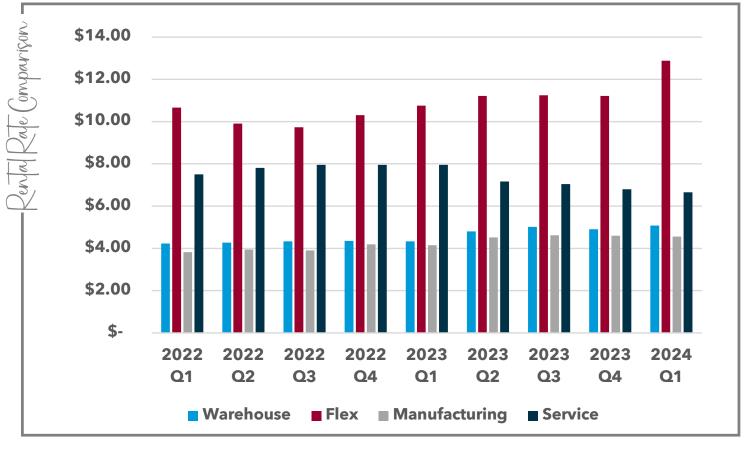
Development

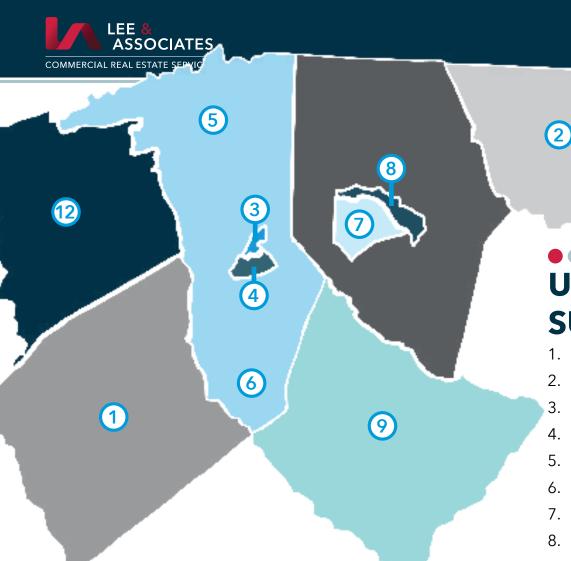
Like most of the nation, groundbreakings of new development have dropped off, ending Q1 at 5 MSF under construction.

The Greenville-Spartanburg area experienced a strong quarter of tenant activity, ending Q1 2024 with nearly 5 MSF of positive absorption.









UPSTATE SUBMARKET

- 1. Anderson County
- 2. Cherokee County
- 3. Downtown Greenville
- 4. East Greenville
- 5. North Greenville
- 6. South Greenville
- 7. Greer | Hwy 101 Corridor
- 8. Hwy 290 Corridor
- 9. Laurens County
- 10. North Spartanburg
- 11. South Spartanburg

UNDER

12. Pickens County

PERIOD	EXISTING INVENTORY	INVENTORY VACANCY		YTD NET	UNDER
	Total RBA	Total SF	Vac %	ABSORPTION	CONSTRUCTION SF
2024 Q1	149,215,203	17,050,730	11.4%	3,247,604	5,045,536
2023 Q4	142,195,745	14,922,663	10.5%	7,528,982	8,962,537
2023 Q3	137,900,431	12,278,488	8.9%	7,683,691	9,965,901
2023 Q2	141,662,249	14,609,028	10.3%	4,918,176	3,153,699

	PERIOD	EXISTING INVENTORY	VACA	YTD NET	
	PERIOD	Total RBA	Total SF	Vac %	ABSORPTION
<u>\$</u>	2024 Q1	6,522,387	480,306	7.4%	-61,797
	2023 Q4	6,354,945	337,528	5.3%	98,409
	2023 Q3	6,349,865	309,905	4.9%	37,859
	2023 Q2	6,116,697	422,913	6.9%	-15,277

CUDMADVET	EXISTING INVENTORY	VACANCY		YTD NET	UNDER
SUBMARKET	Total RBA	Total SF	Vacancy %	ABSORPTION	CONSTRUCTION SF
Anderson Co.	29,856,697	1,093,423	3.7%	2,077,881	685,240
Cherokee Co.	12,735,353	1,706,776	13.4%	(24,000)	0
Downtown Greenville	2,742,661	54,716	2.0%	9,902	0
E. Greenville	13,248,146	447,631	3.4%	22,477	305,500
N. Greenville	19,261,198	558,416	2.9%	(250,500)	0
S. Greenville	41,314,734	3,620,220	8.8%	387,373	0
Greer Hwy 101 Corridor	25,797,277	3,710,578	14.4%	235,572	184,140
Hwy 290 Corridor	13,180,177	2,128,548	16.1%	126,910	368,280
Laurens Co.	14,184,479	768,601	5.4%	25,000	0
N. Spartanburg	48,009,927	5,616,795	11.7%	425,723	3,502,376
S. Spartanburg	21,963,163	1,907,159	8.7%	1,850,113	0
Pickens Co.	6,317,698	275,945	4.4%	(20,000)	0
TOTAL	248,611,510	21,888,808	8.8%	4,866,451	5,045,536

	PERIOD	EXISTING INVENTORY	VACANCY		YTD NET	UNDER
		Total RBA	Total SF	Vac %	ABSORPTION	CONSTRUCTION SF
vice	2024 Q1	3,483,561	329,319	9.5%	10,465	0
Zer J	2023 Q4	3,481,191	339,784	9.8%	-283,481	0
	2023 Q3	3,460,887	393,784	11.4%	-337,481	0
	2023 Q2	3,472,087	74,896	2.2%	-18,593	0

	PERIOD	EXISTING INVENTORY VACANCY		YTD NET	UNDER	
		Total RBA	Total SF	Vac %	ABSORPTION	CONSTRUCTION SF
•	2024 Q1	89,390,359	4,028,453	4.5%	1,670,179	0
	2023 Q4	87,628,783	4,356,843	5.0%	-181,434	0
	2023 Q3	85,079,109	2,589,982	3.0%	530,867	0
	2023 Q2	85,302,233	2,219,556	2.6%	1,079,009	1,505,840



TOP OVERALL MARKET PROPERTIES ••••

TOP 3 INDUSTRIAL LEASES - QUARTER 1 =



1636 EASLEY HIGHWAY

AREA ANDERSON COUNTY

TOTAL SF 212.500

TENANT E & I ENGINEERING

TYPE NEW



805 VICTORY TRAIL ROAD

AREA CHEROKEE COUNTY

TOTAL SF 208,000
TENANT UNDISCLOSED
TYPE SUBLEASE



200 INTERNATIONAL BOULEVARD

AREA LAURENS COUNTY

TOTAL SF 118,150

TENANT YANFENG AUTO INTERIORS

TYPE NEW

TOP 3 INDUSTRIAL SALES - QUARTER 1



740 DISTRIBUTION WAY

AREA SPARTANBURG COUNTY

TOTAL SF 1,500,840

PRICE \$122,000,000 (\$81.29)

BUYER EASTON VANCE

SELLER CRG



912 POINSETT HIGHWAY

AREA GREENVILLE COUNTY

TOTAL SF 130,000

130,000

PRICE \$13,250,000 (\$101.92)
BUYER REYES HOLDINGS LLC
SELLER GREENCO BEVERAGE CO.

SOLD

790 DUNCAN REIDVILLE ROAD

AREA SPARTANBURG COUNTY

TOTAL SF 60,000

SELLER

PRICE \$4,950,000 (\$82.50) **BUYER** WALDROP HEATING & AIR

GVC REALTY LTD.

TOP 3 UNDER CONSTRUCTION - QUARTER 1



2536 CHESNEE HIGHWAY

AREA SPARTANBURG COUNTY

TOTAL SF 1,019,200

DEVELOPER ROCKEFELLER GROUP[

DELIVERY Q2 2024



SPARTAN ENTERPRISE PARK

AREA SPARTANBURG COUNTY

TOTAL SF 1,009,962

DEVELOPER NORTHPOINT DEVELOPMENT

DELIVERY Q2 2024



510 LOGISTICS DRIVE - MID85 - II

AREA SPARTANBURG

TOTAL SF 917,694

DEVELOPER WS DISTRIBUTION, LLC

DELIVERY Q3 2024

LEE FEATURED INDUSTRIAL PROPERTIES • • • •



FOR LEASE: 12490 HWY 56 NORTH

AREA CLINTON

TOTAL SF ±517,440 SF (±63,000 - 517,440 SF)

RATE CALL FOR PRICING

NOTES:

- BUILD TO SUIT OPPORTUNITY: CLASS A INDUSTRIAL
- SITES FOR ±63,000 517,440 SF
- ±4,027′ I-26 FRONTAGE, ±0.5 MILE FROM I-26
- SITE SITS AT I-26 / I-385 CONVERGENCE



FOR SALE OR LEASE: 185 LITTLEJOHN STREET

AREA SPARTANBURG

TOTAL SF ±247,341 SF

RATE CALL FOR PRICING

NOTES:

- 4 MAJOR INTERSTATES IN A 5 MILE RADIUS
- 20 DOCK DOORS EQUIPPED WITH PIT LEVELERS
- ±112,000 TO 247,341 SF ON 24.05 ACRES
- CLEAR HEIGHT RANGING FROM 22' TO 26'6"



FOR SALE OR LEASE: ENKA COMMERCE PARK

AREA CANDLER, NC

TOTAL SF $\pm 136,080 - 226,640$ (or BTS)

RATE CALL FOR PRICING

NOTES:

- LOCATED AT THE INTERSECTION OF I-26 & I-40
- MINIMUM DIVISIBLE: ±27,730 SF
- ESTABLISHED INDUSTRIAL PARK
- ±3.5 MILES TO I-26; ±1.0 MILE TO I-40



FOR LEASE: GLOBAL COMMERCE PARK

AREA GREER, SC
TOTAL SF ±182,000 SF
RATE CALL FOR PRICING

NOTES:

- ±182,000 SF MULTI-TENANT SPEC BUILDING
- 32' CLEAR HEIGHT & 35 DOCKS
- ±0.6 MILES BMW MANUFACTURING
- ±4.8 MILES TO SC INLAND PORT



mee our INDUSTRIAL EXPERTS

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Within our dual office locations situated in Greenville and Spartanburg, our team comprises a total of fourteen seasoned brokers complemented by a dedicated support staff of seven individuals. This collective expertise and personnel structure uniquely position us to adeptly manage a wide spectrum of industrial real estate endeavors, be it investments, developments, build-to-suit projects, or comprehensive property management.



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Our team is deeply ingrained in the Upstate community, providing invaluable insights and expertise in navigating the local commercial real estate landscape. Whether you're looking to buy, sell, lease, or invest we're dedicated to delivering results and fostering long-lasting relationships throughout the market.

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