

## INVESTMENT SALES ASSOCIATE AND/OR DIRECTOR

Lee & Associates is seeking highly-motivated, team-oriented professionals to join the growing Investment Sales Division in New York City. This position offers unparalleled entrepreneurial flexibility. Prospective brokers are not bound by geography or asset class and are encouraged to pursue opportunities that fit their interests.

### ABOUT THE COMPANY

Lee & Associates offices offer a broad array of real estate services tailored to meet the needs of the company's clients in each of the markets it serves. They include commercial real estate brokerage, property management, valuation, asset management and finance.

Lee & Associates is the largest broker-owned real estate brokerage in North America. The company's reach extends across the United States and Canada.

### The Investment Sales Associate and/or Director will:

- Be responsible for building and maintaining relationships with property owners
- Originate, execute and manage the marketing process of all listings to deliver exceptional execution results
- Represent principals in acquisitions and dispositions of real property assets
- Identify new opportunities by prospecting and generating new business
- Have direct involvement during sales process
- Develop in depth understanding of market dynamics, values, and trends

### Desired Skills & Experience:

- 1-3+ years of experience in real estate sales, real estate acquisitions, or sales experience in another field
- Strong interpersonal and communication skills
- Be able to work collaboratively and independently
- Must be proficient in Microsoft Office, Excel, and Outlook
- Must have, be in the process of obtaining, or able to obtain a New York State real estate license

### What we offer:

- Entrepreneurial flexibility to transact in multiple assets classes and geographies
- Dedicated mentorship and ongoing educational opportunities paid for by the company
- Opportunity to take part in every aspect of a transaction from origination to closing
- Potential to invest alongside clients in acquisitions
- Commission split paid to all team members on every deal
- Unlimited earning potential

Please contact us a [careersnyc@lee-associates.com](mailto:careersnyc@lee-associates.com) if you are interested in joining our team!