



# JOHNNY EUBANKS

Principal

**SPECIALIZATION**  
**INDUSTRIAL BROKERAGE**  
**ORANGE, CALIFORNIA**

## PROFILE

Johnny specializes in investments, user sales and lease transactions, with an emphasis in contract negotiations, preparation and analysis. Johnny has an extensive knowledge and hands-on experience in asset positioning, development and marketing industrial buildings and business parks. In addition, Johnny provides various consulting services to his clients, enabling the client to view all possible options in any given scenario.

## CAREER SUMMARY

Johnny Eubanks began his commercial real estate career in 1981 following two years in residential real estate. Johnny was born in the city of Orange, joined the Orange office of Lee & Associates in 1986, and is currently a Principal/Shareholder.

Recent Transactions Include:

- Ground-Up Development and Marketing
- Founders Business Center, Yorba Linda  
30-Acre Industrial Development  
92,838 SF Building Areas (Phase I)
- 74,189 SF Build-to-Suit  
20-Acre Land Sale  
Yorba Linda Business Park, Yorba Linda
- 22,500 SF Building Areas (Phase I)
- 87,236 SF Building Areas (Phase 2)
- Tustin Avenue Business Park, Anaheim  
71,069 SF Building Areas (Phase 2)
- Santa Fe Corporate Center, Anaheim  
134,429 SF Building Areas

## EXPERIENCE

- Lee & Associates Commercial Real Estate Services, Inc. - Orange, Inc.  
Board of Directors (Member, 2008)
- Principal - Lee & Associates (Orange) (1996 - Present)
- Senior Sales and Leasing Consultant - Lee & Associates (Orange) (1986 - 1996)
- Sales and Leasing Consultant - R.B. Allen Group, Tustin (1983 - 1986)
- Sales and Leasing Consultant - C & I Properties, Garden Grove (1981 - 1983)

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## PARTIAL CLIENT LIST

- ▶ CT Realty Corporation
- ▶ Trico Realty Investors
- ▶ Koll Company
- ▶ St. Jude Hospital
- ▶ Santa Fe Pacific Realty
- ▶ The Leaverton Company
- ▶ Hunco Development Company
- ▶ Lyle Parks, Jr.