



JOEL HUTAK

Principal

SPECIALIZATION
INDUSTRIAL BROKERAGE
ORANGE, CALIFORNIA

PROFILE

Joel launched his real estate career in 2003 with Delphi Business Properties, and during his 10 year career was a regular member of the Delphi Presidents Club which resulted in the completion of over 200 Industrial transactions, from tenant and landlord representation to investment and land sales. In 2013, Joel moved to Lee & Associates Commercial Real Estate, Inc -Orange and continued with the passion and superior service to his clients.

CAREER SUMMARY

Joel's unique blend of talents, gained from his previous experience, allows him to provide superior service to his clients. In the high paced digital age, Joel prides himself on his attentiveness to his client's needs which has led to over 400 completed transactions totaling close to \$400 Million.

As an 18 year member of the AIR Commercial Real Estate Association, Joel has an expertise in industrial properties in Cerritos, Buena Park, La Mirada and Santa Fe Springs and is 1 of only 10 agents that participate in the AIR Mid-Counties Advisory Board, which tracks in depth research for every market transaction.

Joel is a San Diego State University graduate with a Bachelor of Science Degree in Geology. He lives in South Orange County with his wife of 14 years and two children, ages 11 & 8. Outside of family and work, Joel spends his time riding his mountain bike or training Jiu Jitsu.

NOTABLE TRANSACTIONS INCLUDE:

Date	City	Type of Transaction	Sq. Ft.	Consideration
Aug 2021	Santa Fe Springs, CA	Industrial Sale-Buyer Rep	38,000 SF	\$9,000,000
July 2021	Valencia, CA	Industrial Sale-Seller Rep	18,000 SF	\$3,500,000
June 2021	Anaheim, CA	Industrial Sale-Buyer Rep	18,031 SF	\$4,055,000
May 2021	Cerritos, CA	Industrial Lease-Tenant Rep	48,390 SF	\$3,300,000
April 2021	Santa Fe Springs, CA	Industrial Sale-Buyer Rep	14,480 SF	\$2,850,000
June 2021	Costa Mesa, CA	Industrial Sale-Buyer Rep	6,600 SF	\$2,700,000
Apr 2020	Corona, CA	Industrial Sale- Buyer Rep	139,800 SF	\$22,787,400
Apr 2020	Whittier, CA	Industrial Sale-Buyer Rep	30,000 SF	\$5,500,000
Feb 2020	Bellflower, CA	Land Sale-Seller Rep	5 Acres	\$11,000,000

AFFILIATIONS/EDUCATION

- San Diego State University Bachelor of Science, Geology
- California Department of Real Estate, Licensed Agent
- Member of the American Industrial Real Estate Association (AIR) - 17 Years
- Lee & Associates - Orange Board of Directors - 2016-2021

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PARTIAL CLIENT LIST

- ▶ Ahern Rentals
- ▶ Unique Logistics
- ▶ H & E Equipment Rentals
- ▶ Novacap/Knowles Corporation
- ▶ TriMed Ortho
- ▶ Polycoat Products
- ▶ Classic Wire Cut
- ▶ Summer Systems
- ▶ WAI Global
- ▶ Macadamia Oil
- ▶ Golden Crust Bakeries
- ▶ Kaplan Industrial Carwash Supplies
- ▶ Union Rescue Mission
- ▶ KEB Nutraceutical USA
- ▶ A & B Properties
- ▶ Accent Building Materials
- ▶ ARS-American Refrigeration
- ▶ Downey Wholesale
- ▶ Mexiterra, Inc
- ▶ Spear America
- ▶ Van De Pol Enterprises
- ▶ Futura Energy
- ▶ Top Quality Manufacturing
- ▶ Pacific Die Cast
- ▶ City of Cerritos
- ▶ City of Santa Fe Springs

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