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#### PARTIAL CLIENT LIST

- Condominium Management Company
- Transamerica Financial Services
- Monroe Systems for Business
- Denny's Restaurants
- Emerson Computer Power Co.
- Toro Equipment
- Farmers Insurance
- State Farm Insurance
- Nationwide Insurance
- Lindberg Corporation
- Burke Asset Management
- Foxconn International
- Computer Systems Professionals
- Spectra Equipment Group
- Cooper Industries, Inc.
- University Savings Bank
- Peachtree Bank Card
- Automated Logic Corp.
- Bank of America
- North Orange County College District
- Teamster Local 911

# JAMES M. HAWKINS

# SPECIALIZATION OFFICE DRANGE, CALIFORNIA

#### PROFILE

Jim Hawkins started his career in commercial real estate with Ashwill-Hawkins in 1989. His primary focus is commercial office buildings in Orange County. After four successful years, Jim joined Lee & Associates<sup>®</sup> as an Associate in 1994 and gained partnership status in 1998.

Jim brings a background of commercial lending, as a corporate controller, as an owner of a service business, and experience in real estate management and development, to assist and support his clients to make the best business decisions.

## EXPERIENCE

- 1994-Present: Lee & Associates Commercial Real Estate Services, Inc. Orange
- 1989 -1994: Ashwill Hawkins, Inc., Brea California top commissioned sales agent concentrating on listing and selling investment grade product
- 1983 -1989: Principus, Inc. dba Send Service, Glendale California Principal of mailing service company serving direct mail clients, and non-profit organization
- 1980-1983: Ashwill-Burke Commercial Real Estate (Corporate Treasurer)
- 1976-1979: First Intermediate Credit Bank of Sacramento, California (Loan Officer and Field Representative)

## **EDUCATION**

- University of California, Davis (1976) Masters of Science
- University of Southern California (1974) Bachelor of Arts

#### PROFESSIONAL RECOGNITION/AFFILIATIONS

- Newport Navigator, Newport Beach, California President (2000 2001)
- St. Joseph Hospital, Orange Foundation Board Member (2001-2012)
- St. Joseph Hospital Orange, Board of Trustees (2009 2011)
- St. Joseph Hospital Orange, Finance Committee (2009 2011)
- St. Joseph Hospital Orange, Spirit of St. Joseph Award 2013

