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PARTIAL CLIENT LIST

- ► Alexander's Mobility Services
- ▶ Benjamin Hill, LLC
- ▶ bkm Development, LLC
- Blaine Labs, Inc.
- ► Care Ambulance Service, Inc.
- Certified Folder
- Cobham, pl
- ► Consolidated Container Company
- ► Core-Mark International, Inc.
- ► Crown Realty Associates
- ▶ D-Link Systems
- Dayton Superior Corporation
- Dixie Group, Inc.
- ► Felt Racing, LLC
- Form Grind Corporation
- Goli Nutrition, Inc.
- Group Rossignol USA, Inc.
- ► Hunsaker Management, Inc.
- ► Hydraflow, Inc.
- ▶ Irvine Company
- Ken Grody Automotive Group
- ► KIA Motors of America
- ► King Relocation Services
- Life Science Outsourcing Inc.
- MAT Holdings, Inc.
- Nixon-Egli Equipment Company
- O'Donnell Group, Inc.
- Pacific Equities Group, Inc.
- Pacific Industrial Inc.
- PrimeSource Building Products, Inc.
- ProLogis, Inc.
- ▶ Reuland Electric
- ► Rexford Industrial Realty, Inc.
- ► Saddleback Associates Inc.
- Shaw Industries, Inc.
 Specialized Riguele
- Specialized Bicycle Components, Inc.
- Turner Development
- Western Switches and Controls, Inc.
- Zenith Terminals



BRAD GILMER

Principal

SPECIALIZATION INDUSTRIAL & INVESTMENT BROKERAGE

PROFILE

Brad Gilmer, as a Principal at Lee & Associates, focuses on the selling and leasing of industrial/ flex real estate for the last 25+ years in Southern California (Orange, Los Angeles and the Inland Empire Counties, California). Brad has been working in the Orange office of Lee & Associates since 2001 and achieved Shareholder status in the minimum time frame of 3 years. Brad represents Institutional and local Owner/Users, along with representing clients nationally with the acquisition and disposition of facilities in other areas of the United States, as well as Canada.

CAREER SUMMARY

- 7.6+ Million Sq. Ft. of Sale Transactions with over \$947+ Million in Consideration
- 12.3+ Million Sq. Ft. of Lease Transactions with over \$496+ Million in Consideration
- 107 Acres of Land Transactions with over \$149+ Million in Consideration
- 1+ Million Sq. Ft. of New Building Construction Projects

EXPERIENCE

- 2001 Present: Lee & Associates, Orange, CA: Principal/Board Member
- 1999 2001: HealthTrio, Tucson, AZ: Director Sales & Marketing
- 1996 1999: CBRE, Portland, OR: Associate
- 1994 -1996: Lee & Associates, Irvine, CA: Associate

RECENT NOTABLE TRANSACTIONS

- Industrial Sublease Goli Nutrition (Sublessor) Norco, CA: 95,122 Sq. Ft. (\$9.1M+)
 (Client Totals: 1 Transactions: 95,122 Sq. Ft., \$9.1M+ Consideration)
- Industrial Lease Reuland Electric (Lessee) Brea, CA: 24,000 Sq. Ft. (\$2.2M+) (Client Totals: 2 Transactions: 99,000 Sq. Ft., \$46.2M+ Consideration)
- Industrial Land Sale Reuland Electric (Seller) & Pacific Industrial (Buyer) City of Industry, CA: 10 Acres (\$44M+) (Client Totals: 2 Transactions: 99,000 Sq. Ft., \$46.2M+ Consideration)
- Industrial Lease Renewal Cozzini Bros., Inc. (Lessee) Cerritos, CA: 15,270 Sq. Ft. (\$1.6M+) (Client Totals: 3 Transactions: 45,810 Sq. Ft., \$2.8M+ Consideration)
- Flex/Industrial Lease Pacific Equities Group (Lessor) Rancho Santa Margarita, CA: 7,365 Sq. Ft. (\$0.7M+)
 (Client Totals: 16 Transactions: 117,873 Sq. Ft., \$5.7M+ Consideration)
- Industrial Lease Expansion/Renewal Crown Realty Associates (Lessor) Buena Park, CA: 183,958 Sq. Ft. (\$17M+) (Client Totals: 3 Transactions: 365,263 Sq. Ft., \$33M+ Consideration)
- Industrial Lease Saddleback Associates (Lessor) Orange, CA: 24,600 Sq. Ft. (\$2.3M+) (Client Totals: 6 Transactions: 58,647 Sq. Ft., \$8.5M+ Consideration)
- Industrial Building Sale Form Grind Corporation (Seller) Fountain Valley, CA: 7,380 Sq. Ft. (\$2.9M+)
 (Client Totals: 6 Transactions: 26,837 Sq. Ft., \$3.8M+ Consideration)
- Industrial Building Sale Western Switches and Controls (Seller) Brea, CA: 24,453 Sq. Ft. (\$11M+) (Client Totals: 2 Transactions: 35,353 Sq. Ft., \$11.7M+ Consideration)
- Office Investment Sale Benjamin Hill (Buyer) Dallas, TX: 72,551 Sq. Ft. (\$12M+) (Client Totals: 21 Transactions: 570,900 Sq. Ft., \$68M+ Consideration)
- Industrial Investment Sale Rexford Industrial Realty (Seller & Buyer) Santa Fe Springs, CA: 56,011 Sq. Ft. (\$15.5M) (Client Totals: 5 Transactions: 159,285 Sq. Ft., \$26M+ Consideration)

EDUCATION

University of Redlands, Redlands, CA
 1994: Bachelor of Arts, History, Minor in Business Administration and Finance

AWARDS

- Lee & Associates, Orange: Numerous Top 10 Salesperson of the Year
- Lee & Associates, Orange: Achieved Shareholder Status in Minimum Time Requirement
- Lee & Associates, Orange & Irvine: Rookie of the Year, Top Qtr. & Yearly Sales Associate
- CBRE, Portland, OR: Rookie of the Year

LOCAL EXPERTISE. INTERNATIONAL REACH. WORLD CLASS.