

Q2 2023RALEIGH, NC



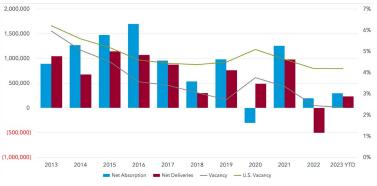
RETAIL MARKET OVERVIEW

CHRISTINA COFFEY, Vice President

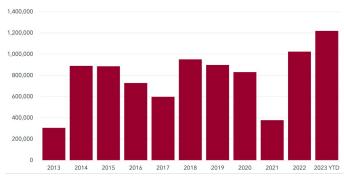
The Triangle retail market continues to remain incredibly strong. Outlook is extremely optimistic as vacancy remains at a record low 2% causing rents to steadily rise. The locations for existing retailer, Bed Bath & Beyond, were quickly taken by retailers Burlington, Michael's, Haverty, Macy's, and Barnes & Noble. Raleigh-Durham ranked #3 in the Best Places to Live in the U.S. by U.S. News & World Report. Notable Tenant openings include Tecovas, Madre Restaurant, East End Bistro, Faherty, Ava Rooftop Bar, Oaklyn Springs Taproom, Jeni's Ice Cream, Midwood Smokehouse, and The Westin Hotel including restaurant, Il Falo. Restoration Hardware closed the quarter opening their first RH Outlet in the Triangle at Parkside Commons close to the future Apple Campus.

| MARKET INDICATORS | Q2 2023 | Q1 2023 | Q4 2022 | Q3 2022 | Q2 2022 |
|----------------------------|------------|------------|------------|------------|------------|
| ▼ 12 Mo. Net Absorption SF | 484,561 | 77,352 | 195,704 | 622,179 | 735,503 |
| ▲ Vacancy Rate | 2.38% | 2.23% | 2.45% | 2.91% | 3.50% |
| ▲ Avg NNN Asking Rate PSF | \$24.76 | \$24.28 | \$23.88 | \$23.66 | \$23.44 |
| ▼ SF Under Construction | 1,218,810 | 1,304,381 | 1,023,282 | 1,011,376 | 968,319 |
| ▲ Inventory SF | 75,641,760 | 75,525,468 | 75,408,203 | 75,529,416 | 76,018,498 |

NET ABSORPTION, NET DELIVERIES, & VACANCY



UNDER CONSTRUCTION



| TOP SALE TRANSACTIONS BY SF | SIZE | SALE PRICE | BUYER / SELLER | TENANCY TYPE |
|---|-----------|------------------------------|--|---------------|
| 920-970 High House Road Cary, NC | 75,823 SF | \$10,000,000 \$131.87 PSF | Northpond Partners BentallGreenOak | Multi-Tenant |
| 2524 Hillsborough Street Raleigh, NC | 22,675 SF | \$4,004,000 \$178.17 PSF | Stockbridge Capital Group LLC Loden Properties | Single-Tenant |
| 3601 Davis Drive Morrisville, NC | 14,820 SF | \$6,023,000 \$406.41 PSF | The Morgan Companies Jubilee Management Company LLC | Single-Tenant |

| TOP LEASE TRANSACTIONS BY SF | SIZE | LANDLORD | TENANT | TENANT INDUSTRY |
|--|-----------|--------------------------------|-----------------------------|-----------------------|
| 1060 Parkside Main Street Cary, NC | 33,379 SF | Kite Realty Group Trust | Restoration Hardware Outlet | Retailer |
| 2413 Blue Ridge Road Raleigh, NC | 31,554 SF | North State Bank | North State Bank | Finance and Insurance |
| 4600-4700 Capital Boulevard Raleigh, NC | 26,377 SF | Rivercrest Realty Investors | Best Remodeling Home | Retailer |



Q2 2023 DURHAM, NC



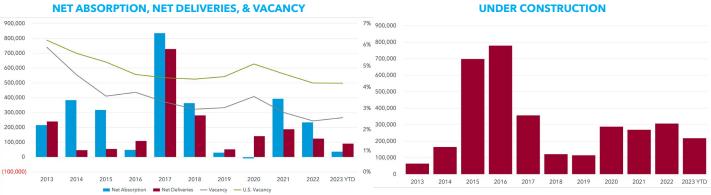
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| MA | RKET INDICATORS | Q2 2023 | Q1 2023 | Q4 2022 | Q3 2022 | Q2 2022 |
|----------------|--------------------------|------------|------------|------------|------------|------------|
| \blacksquare | 12 Mo. Net Absorption SF | 196,411 | 202,089 | 233,567 | 199,436 | 424,243 |
| • | Vacancy Rate | 2.46% | 2.47% | 2.40% | 2.33% | 2.56% |
| A | Avg NNN Asking Rate PSF | \$22.75 | \$22.53 | \$22.27 | \$22.01 | \$21.72 |
| • | SF Under Construction | 218,203 | 227,670 | 306,727 | 361,926 | 318,283 |
| A | Inventory SF | 28,011,900 | 27,998,400 | 27,921,143 | 27,870,669 | 27,839,940 |

NET ABSORPTION, NET DELIVERIES, & VACANCY



| TOP SALE TRANSACTIONS BY SF | SIZE | SALE PRICE | BUYER / SELLER | TENANCY TYPE |
|--|-----------|-----------------------------|--|--------------|
| 101-153 N. Scotswood Boulevard Hillsborough, NC | 62,200 SF | \$8,300,000 \$129.28 PSF | Ted M Vick Avison Young | Multi-Tenant |
| 2223 E. NC Highway 54 Durham, NC | 24,813 SF | \$4,600,000 \$185.39 PSF | Regents LLC Park Terrace Investments LLC | Multi-Tenant |
| 500 W. Morgan Street Durham, NC | 23,206 SF | \$5,320,000 \$229.29 PSF | Austin Lawrence Partners East PNC Financial Services Group, Inc. | Multi-Tenant |

| TOP LEASE TRANSACTIONS BY SF | SIZE | LANDLORD | TENANT | TENANT INDUSTRY |
|---|-----------|------------------------------|-------------------|------------------------------------|
| 3415-3457 Hillsborough Road Durham, NC | 10,287 SF | Heitman | Five Below | Misc General Merchandise Stores |
| 5100-5124 N. Roxboro Road Durham, NC | 8,000 SF | Epic Real Estate Partners | Pet Supplies Plus | Pet and Pet Supplies Retailers |
| 1525 Glenn School Road Durham, NC | 5,000 SF | WRS, Inc. | Anytime Fitness | Services |



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