



BROKERAGE TEAM



GREG MILOPOULOS

Principal

M: 954.558.1220
gmilopoulos@lee-associates.com



CHRISTIAN BAENA

Senior Vice President

M: 954.682.4030
cbaena@lee-associates.com



ROXANA TOTA

Associate

M: 786.461.4490
rtota@lee-associates.com



TEAM RESOURCES

Sheena Sabatier

Marketing Director

O: 305.235.1500 x1001
ssabatier@lee-associates.com

Tatiana Castaneda

Senior Marketing Coordinator

O: 305.235.1500 x1000
tcastaneda@lee-associates.com

INDUSTRIAL SERVICES



INVESTMENT SALES

Working with property owners to assist in maximizing real estate values during acquisitions and dispositions through a variation of tactics.



STRATEGIC CONSULTING

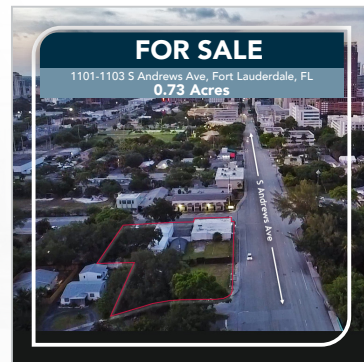
Team services include but not limited to real estate analysis for valuations, construction consulting, National account representation and asset repositioning.



TENANT REPRESENTATION

We handle site selections, relocations, renewals, lease restructures, and dispositions. We provide world-class value added real estate services that meets our client's changing needs.

ACTIVE DEALS | CLICK ON THE PROPERTY FOR MORE INFO



SOUTH FLORIDA Industrial Market

TRI-COUNTY INDUSTRIAL MARKET

MARKET INDICATORS	Q3 2024	Q2 2024	Q1 2024
▲ 12 Mo. Net Absorption SF	2,822,531	1,560,518	3,243,498
▲ Vacancy Rate	4.5%	4.1%	3.4%
▼ Avg NNN Asking Rate PSF	\$17.18	\$17.27	\$17.35
▲ Sale Price PSF	\$218.00	\$202.00	\$226.00
▲ Cap Rate	6.84%	5.86%	5.99%
▼ Under Construction SF	4,935,919	7,471,630	8,529,863
▲ Inventory SF	492,557,715	490,106,089	486,645,672

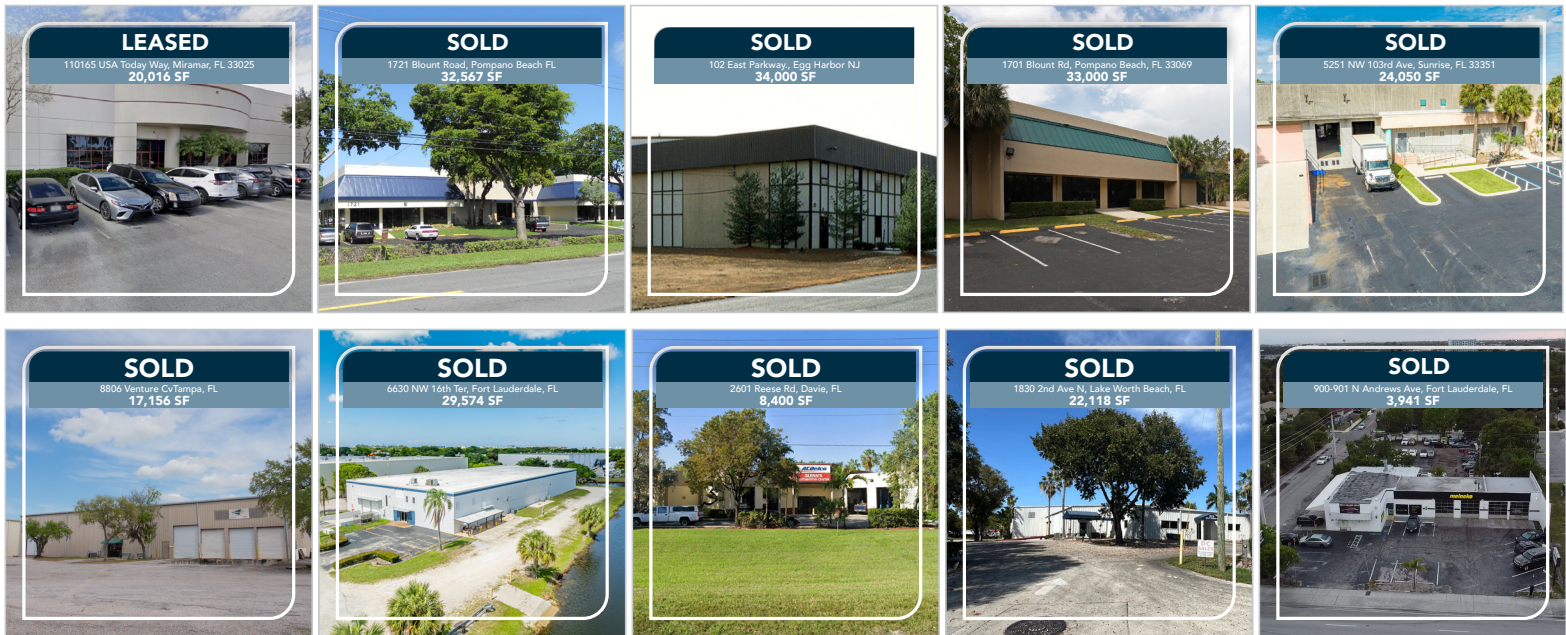
BROWARD LEASE RATES
2024 Q3

\$15.35 SF/yr
NNN
AVERAGE
LEASE RATE

BROWARD SALE PRICES
2024 Q3

\$213 PSF
AVERAGE
SALE PRICE

2024 CLOSED DEALS



Nationwide INDUSTRIALEE

Industrial owners and users are faced with new challenges every day, including changing regulations, international competition, new technologies and a shortage of efficient, cost-effective space. Our experienced industrial professionals are specialists in their local marketplaces who can help you with your property requirements and optimize the operation of your business.

\$15+
BILLION
2021 INDUSTRIAL
TRANSACTIONS

1-IN-7
LEE AGENTS ARE AN
SIOR

279+
MILLION SF
2021 INDUSTRIAL
TRANSACTIONS

12%
OF ALL INDUSTRIAL
TRANSACTIONS
INVOLVED A
LEE AGENT

636
NATIONAL NETWORK
OF INDUSTRIAL
LEE AGENTS