



# KAI THOMSEN

PRINCIPAL

TWIN CITIES, MN

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## PARTIAL CLIENT LIST

- Buffalo Wild Wings
- Car Hop
- Sirva
- CIII Capital Partners
- Continental Property Group
- CW Capital
- Dayhu Investments
- GE Real Estate
- Swervo Development
- Vascular Solutions
- CEDARst Companies
- Up Campus Properties
- Eagle Ridge Partners
- Rialto Capital
- The Ackerberg Group

## PROFILE

Kai Thomsen joined Lee & Associates Twin Cities in April of 2016 as one of four founding partners. His role is to lead the firm's office tenant and landlord representation services by building on a successful career of providing strategic marketing and leasing programs to landlords throughout the Twin Cities marketplace.

Previously, Kai joined Cassidy Turley Martin Tucker (CTMT) in 2005 and remained with the company through three mergers (Cassidy Turley, DTZ and Cushman & Wakefield). During his tenure, he specialized in office leasing and sales within the west metro. Kai has represented landlords for more than 2 million square feet of space and has been involved in more than 250 transactions in the last ten years. In 2007, he was named the Office Broker of the Year. Prior to joining CTMT, Kai was an office broker with Welsh Companies for five years.

## Notable Transactions Include:

- Buffalo Wild Wings Corporate Headquarters - Top 2 floors at The Colonnade
- US Energy Services - 30,561 SF - Top 2 floors at 605 Waterford
- RJF - 50,000 SF at Northland Corporate Center
- Wayzata Executive Park - 101,716 SF investment sale
- Sale of Sycamore Plaza to Vascular Solutions
- Receivership of Boatworks Building in Wayzata, MN
- North Memorial Health Care - 43,000 SF at Valley Creek

## Notable Awards Include:

- 2012 Largest Sale Completed, Minneapolis DTZ
- 2012, 2013 Triple Crown, Minneapolis
- 2012, 2013 President's Club, Minneapolis DTZ

## EDUCATION

- Bachelor of Science in Economics from University of Iowa
- International Business Certificate

## COMMUNITY INVOLVEMENT

- Advisory Board Member, Minnesota Commercial Association of Realtors (MNCAR)
- Member, NAIOP Commercial Real Estate Development Association