



CHRIS JACOBSON

CCIM
Vice President

SPECIALIZATION
IN HEALTHCARE

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PROFILE

With over 30 years of real estate experience, Chris has a depth of understanding that is apparent to healthcare providers who draw from his insight of the market. Chris understands the issues facing healthcare today. The healthcare real estate component includes many factors such as location selection, patient experience, staff and physician retention, system alignment, timing, and economics. He leverages these factors as they have a tremendous impact on the real estate terms. Chris takes a very similar approach with medical facility investment regarding tenant mix, gap analysis and investment values. Prior to joining Lee & Associates, Chris worked in the Healthcare Services Group at Northmarq and then at CBRE's Healthcare Services Group.

Chris Jacobson works alongside Susan Wilson to form the Lee & Associates Healthcare Group. As a team, they provide real estate advisory services to health systems, physician groups, clinics and independent practices. In addition, they assist investors with the disposal of their medical assets and portfolios. Susan and Chris each have very different skill sets which makes the team able to service a wide variety of client needs. Chris' exclusive focus on real estate solutions for those providing medical care ensures outcomes that are specifically aligned with the practice's value.

Notable Awards Include:

- 2020 Globe Street Healthcare Influencer
- 2020 CCIM JW Levine Leadership Development Academy
- 2019 CCIM Presidents Cup Award

EDUCATION

- Bachelor of Science in Real Estate Development, focusing in Architecture, Public Affairs, and Housing
University of Minnesota, Twin Cities

COMMUNITY INVOLVEMENT

- Member of MMGMA (Minnesota Medical Group Management Association)
- Communication Committee member of MMGMA
- Member of CCIM (Certified Commercial Investment Member)
- 2022 CCIM Region 5, Regional 1st Vice President
- Past President CCIM Minnesota/Dakotas Chapter
- Past 5 years MN REJournal Medical Facilities Conference Panelist & Moderator
- BOMA Medical Development Panel Committee Member, 2019 - Present
- BOMA Medical Moderator 2022, Panel: "Innovative Solutions for Speed to Market"