

#### COMMERCIAL REAL ESTATE SERVICES

# **Q4** INLAND EMPIRE EAST



#### SIGNIFICANT LEASE DEALS

| Address               | Submarket/City | Square Feet | Tenant        |
|-----------------------|----------------|-------------|---------------|
| 1494 S. Waterman Ave  | San Bernardino | 1,032,072   | Amazon        |
| 4375 N. Perris Blvd   | Perris         | 1,008,646   | Amazon        |
| 2455 S. Riverside Ave | Rialto         | 525,110     | GPR Logistics |

### SIGNIFICANT BUILDING SALES

| Address             | Sale Value    | PPSF     | SF      | Buyer                |
|---------------------|---------------|----------|---------|----------------------|
| City                | Type of Sale  | Cap Rate | Class   | Seller               |
| 11260 Cedar Ave     | \$100,500,000 | \$148.00 | 677,373 | ASB Real Estate Inv  |
| Rialto              | Investment    |          | Class A | Crow Holdings        |
| 7227 Central Ave    | \$20,500,000  | \$87.00  | 236,000 | Greenlaw Partners    |
| Riverside           | Investment    | -        | Class C | Flexsteel Industries |
| 5404 Industrial Pky | \$20,317,500  | \$106.00 | 191,216 | Nuveen Real Estate   |
| San Bernardino      | Investment    | -        | Class B | Blackstone Capital   |

#### LARGEST DELIVERIES

| Address                 | Submarket/City | SF        | Developer        |
|-------------------------|----------------|-----------|------------------|
| 24400 Krameria Ave      | Moreno Valley  | 1,331,763 | Prologis         |
| 3520 S. Cactus Ave      | Rialto         | 1,264,102 | Panattoni        |
| 1010 W. 4th St Beaumont |                | 1,074,628 | USAA Real Estate |

## LARGEST UNDER CONSTRUCTION

| Address              | Submarket/City | SF        | Delivery Date |
|----------------------|----------------|-----------|---------------|
| 4375 N. Perris Blvd  | Perris         | 1,008,646 | Q1 2020       |
| 4501 Patterson Ave   | Perris         | 800,218   | Q3 2020       |
| 2677 Alessandro Blvd | Riverside      | 709,081   | Q3 2020       |

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## TOTAL INDUSTRIAL MARKET STATISTICS

|         | Vacancy Rate | Avg. SF Rental Rates GRS | Gross SF Absorption | SF Inventory | SF Under Construction |
|---------|--------------|--------------------------|---------------------|--------------|-----------------------|
| Q4 2019 | 4.42%        | \$8.69                   | 4,148,594           | 240,391,168  | 9,828,695             |
| Q3 2019 | 3.73%        | \$8.68                   | 3,972,991           | 238,631,361  | 16,732,914            |
| Q2 2019 | 4.10%        | \$8.88                   | 9,228,383           | 235,015,746  | 16,362,419            |
| Q1 2019 | 4.71%        | \$8.43                   | 3,869,865           | 234,034,555  | 18,750,669            |
| Q4 2018 | 5.50%        | \$8.81                   | 8,363,013           | 229,308,545  | 15,205,970            |

| 4,148,594 | GROSS<br>ABSORPTION SF                |
|-----------|---------------------------------------|
| 4.42%     | VACANCY<br>10,619,785 SF              |
| \$8.69    | AVG. ASKING RATE<br>PSF GROSS         |
| 8,627,228 | <b>DELIVERIES</b><br>16 Buildings     |
| 9,828,695 | UNDER<br>CONSTRUCTION<br>53 Buildings |

#### TOBY TEWELL, Vice President CAROLINE PAYAN, Dir. Mktg & Research

Industrial activity was consistently strong in all size ranges throughout 2019. Despite numerous deliveries throughout the year, demand remained strong. Owner-users and investors continued to take advantage of record-low interest rates. Institutional investors continue to buy industrial product despite low cap rates, with the expectation that market values and lease rates will continue their upward trend. Demand for industrial continues to outpace supply as evidenced by vacancy rates remaining under the 5% mark.