



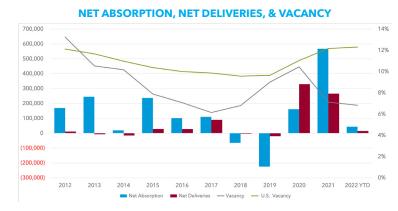


OFFICE MARKET OVERVIEW

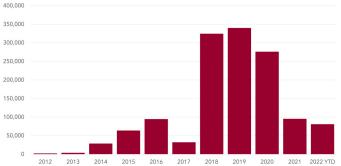
CLAIRE SEARLS, Director of Research

The Naples-Immokalee-Marco Island MSA saw improvements in office-using employment with increases in year-over-year job growth across all sectors. Professional and Business Services had a 7.7% increase in employment while the Information sector increased 8.3%. Overall vacancy remained unchanged closing the quarter at 6.6%, the lowest it has been since pre-pandemic times in fourth quarter 2018. New construction slowed at the end of first quarter with the bulk of the pipeline delivering at the end of last year. New leasing activity decreased with less than 100,000 SF recorded for the quarter. The average deal size for new leases was 1,744 SF and the average deal size for renewals was 840 SF.

| MARKET INDICATORS | Q1 2022 | Q4 2021 | Q3 2021 | Q2 2021 | Q1 2021 |
|---|-----------|-----------|-----------|-----------|-----------|
| ▼ 12 Mo. Net Absorption SF | 523,401 | 567,430 | 397,894 | 95,220 | (48,036) |
| Vacancy Rate | 6.6% | 6.6% | 7.4% | 8.6% | 9.3% |
| Avg NNN Asking Rate PSF | \$22.38 | \$22.07 | \$22.30 | \$21.82 | \$21.37 |
| SF Under Construction | 80,837 | 95,360 | 161,935 | 157,339 | 189,471 |
| Inventory SF | 9,960,126 | 9,945,603 | 9,838,191 | 9,802,787 | 9,760,655 |



UNDER CONSTRUCTION



| TOP SALE TRANSACTIONS BY SF | SIZE | SALE PRICE | BUYER / SELLER | BUILDING CLASS |
|--|-----------|-----------------------------|--|----------------|
| 90 Cypress Way East Naples, FL | 20,044 SF | \$1,000,000 \$49.89 PSF | Carr Medical Properties, LLC Phyljen, LLC | Class C |
| 900 N. Collier Boulevard Naples, FL | 8,800 SF | \$3,500,000 \$397.73 PSF | Delta Research Corporation 990 North Collier Blvd LLC | Class B |

| TOP LEASE TRANSACTIONS BY SF | SIZE | LANDLORD | TENANT | TENANT INDUSTRY |
|------------------------------------|----------|-------------------------------------|-----------------------------------|-----------------|
| 700 5th Avenue South Naples, FL | 5,736 SF | Riste Gushterov | Undisclosed | Undisclosed |
| 9110 Strada Place Naples, FL | 5,016 SF | Prudential Real Estate Investors | Dr. Ross | Healthcare |
| 5551 Ridgewood Drive Naples, FL | 3,790 SF | The Baker Museum | Southwest Florida Music Education | Education, Arts |



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