

## Q2 2023 NEW YORK CITY, NY



## **RETAIL MARKET OVERVIEW**

SARAH ORCUTT, Director of Research

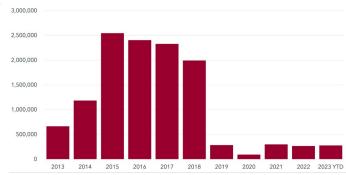
Leasing activity in Manhattan's retail market increased to 353,852 square feet during Q2 2023, up 19.3% from Q1 2023. After spiking up last quarter, vacancy marginally contracted to 5.3% this quarter, though remains elevated from pre-pandemic lows. The largest transaction was signed by Life Time Fitness for 53,000 square feet at 1 Penn Plaza. Market rents have remained relatively stable over the last five quarters, ending Q2 2023 at \$133.60 PSF. The city continues to see signs of recovery, with subway ridership and Broadway attendance at 70% and 90% of pre-pandemic levels respectively.

MARKET INDICATORS	Q2 2023	Q1 2023	Q4 2022	Q3 2022	Q2 2022
▲ 12 Mo. Net Absorption SF	(157,895)	(200,093)	(137,924)	131,056	96,234
▼ Vacancy Rate	5.3%	5.4%	5.0%	4.7%	4.9%
Avg NNN Asking Rate PSF	\$133.60	\$133.75	\$134.05	\$133.83	\$133.20
▼ SF Under Construction	278,000	282,100	267,169	267,169	270,153
▲ Inventory SF	60,016,691	60,012,591	59,956,072	59,956,072	59,958,100

## **NET ABSORPTION, NET DELIVERIES, & VACANCY**



## **UNDER CONSTRUCTION**



TOP SALE TRANSACTIONS BY SF	SIZE	SALE PRICE	BUYER / SELLER	TENANCY TYPE
534 West 28th Street New York, NY	31,106 SF	\$34,500,000 \$1,109.11 PSF	Silvera Properties Extell Development Company	Single-Tenant
453 West 17th Street New York, NY	22,500 SF	\$17,500,000 \$777.78 PSF	Network Capital The N.E.W. Corp/Robert Wainland	Multi-Tenant
230 West 72nd Street New York, NY	11,371 SF	\$7,500,000 \$659.57 PSF	Peak Capital Advisors Stemar Group LLC/Niederman Fam Trust	Multi-Tenant

TOP LEASE TRANSACTIONS BY SF	SIZE	LANDLORD	TENANT	TENANT INDUSTRY
1 Penn Plaza New York, NY	53,000 SF	Vornado Realty Trust	Life Time	Fitness
2220 Broadway New York, NY	30,000 SF	Saul Zabar	PC Richard & Sons	Electronics / Appliances
335 Eighth Avenue New York, NY	27,779 SF	Mutual Redevelopment Houses, Inc.	Lidl US	Grocery Store



The information and details contained herein have been obtained from third-party sources believed to be reliable, however, Lee & Associates has not independently verified its accuracy. Lee & Associates makes no representations, guarantees, or express or implied warranties of any kind regarding the accuracy or completeness of the information and details provided herein, including but not limited to, the implied warranty of suitability and fitness for a particular purpose. Interested parties should perform their own due diligence regarding the accuracy of the information.

The information provided herein, including any sale or lease terms, is being provided subject to errors, omissions, changes of price or conditions, prior sale or lease, and withdrawal without notice. Third-party data sources: CoStar Group, Inc., The Economist, U.S. Bureau of Economic Analysis, U.S. Bureau of Labor Statistics, Congressional Budget Office, European Central Bank, GlobeSt.com, CoStar Property, and Lee & Associates Proprietary Data. ©

© Copyright 2023 Lee & Associates all rights reserved. Third-party Image sources: sorbis/shutterstock.com, shutterstock.com, pixabay.com, istock.com