





RETAIL MARKET OVERVIEW

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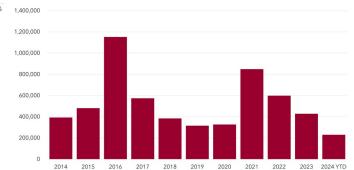
In Atlanta, the demand for retail space has surpassed supply, resulting in a low vacancy rate of 5%, a mere 10 basis point uptick from last quarter. This is driven by the region's diverse economy, positive demographic shifts, and a scarcity of large-scale speculative developments. Tenants are actively occupying available space, and due to limited new constructions, high occupancy rates, and increased retail sales, landlords retain significant pricing leverage.

| MAR | | Q1 2024 | Q4 2023 | Q3 2023 | Q2 2023 | Q1 2023 |
|-----|--------------------------|-------------|-------------|-------------|-------------|-------------|
| | 12 Mo. Net Absorption SF | 512,822 | 365,575 | 1,639,294 | 1,989,472 | 1,824,662 |
| | Vacancy Rate | 5.0% | 4.9% | 5.0% | 5.1% | 5.3% |
| ▼ | Avg NNN Asking Rate PSF | \$18.17 | \$18.38 | \$18.57 | \$17.90 | \$18.69 |
| ▼ | SF Under Construction | 230,631 | 428,237 | 577,642 | 727,125 | 650,187 |
| | Inventory SF | 186,480,443 | 185,881,047 | 185,893,809 | 208,461,554 | 208,381,554 |

NET ABSORPTION, NET DELIVERIES, & VACANCY



UNDER CONSTRUCTION



| TOP SALE TRANSACTIONS BY SF | SIZE | SALE PRICE | BUYER / SELLER | TENANCY TYPE |
|---|------------|------------------------------|--|---------------|
| 165-395 Pavilion Parkway* Fayetteville, GA | 268,479 SF | \$24,785,134 \$92.32 PSF | 5Rivers CRE Nuveen | Multi-Tenant |
| 100-118 Pavilion Parkway* Fayetteville, GA | 199,740 SF | \$24,287,920 \$121.60 PSF | 5Rivers CRE Nuveen | Multi-Tenant |
| 572 Hank Aaron Drive* Atlanta, GA | 49,538 SF | \$26,563,110 \$536.22 PSF | Stockbridge Capital Group LLC Branch Properties LLC | Single-Tenant |

*Part of a Portfolio Sale

| TOP LEASE TRANSACTIONS BY SF | SIZE | LANDLORD | TENANT | TENANT INDUSTRY |
|--|-----------|-----------------------|-----------------|-----------------|
| 10945 Westside Parkway Alpharetta, GA | 68,904 SF | Environs LLC | Julio Jones Kia | Retailer |
| 3636 Dallas Highway SW Marietta, GA | 65,927 SF | Four Plus Corporation | Belk | Retailer |
| 950 W. Marietta Street NW Atlanta, GA | 45,468 SF | Third & Urban | Undisclosed | Undisclosed |



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