



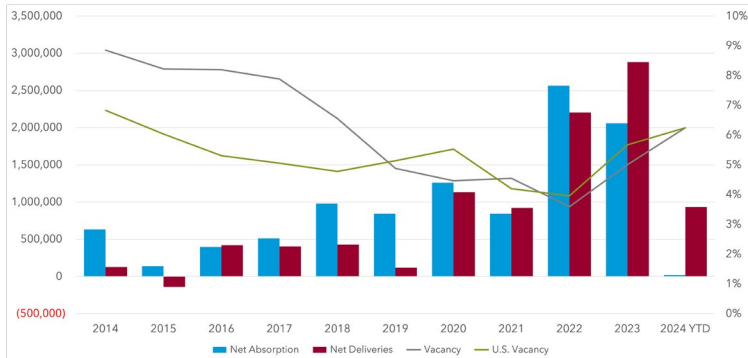
### INDUSTRIAL MARKET OVERVIEW

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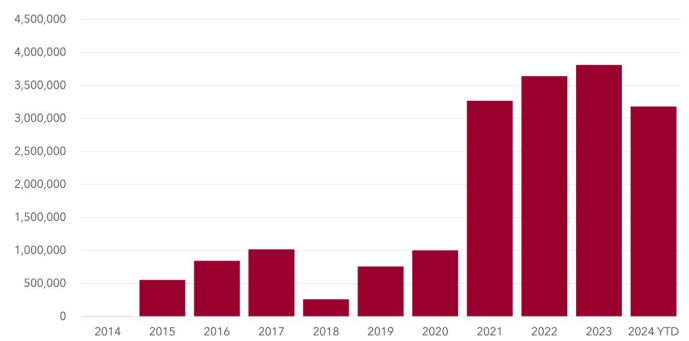
Driven by the area's population, employment, and economic growth, demand is resilient. Research Triangle, the premier industrial submarket in Durham, constitutes 45% of the market's inventory, with a large amount of flex space, used as life-science research, development, and lab space. Eli Lilly's expansion is underway in Research Triangle Park. On the west side of the market, along interstates 40 and 85, demand for e-commerce and other distribution operations rebounds. Southwest of Durham, on the 1,802-acre Chatham-Siler City advanced manufacturing site, Wolfspeed's semiconductor manufacturing facility is underway. Moreover, Chatham and Lee counties are experiencing unprecedented economic growth.

MARKET INDICATORS	Q1 2024	Q4 2023	Q3 2023	Q2 2023	Q1 2023
▼ 12 Mo. Net Absorption SF	1,731,066	2,058,150	2,379,543	2,523,499	2,857,755
▲ Vacancy Rate	6.29%	5.00%	4.58%	5.07%	5.25%
▲ Avg NNN Asking Rate PSF	\$11.51	\$11.36	\$11.18	\$10.99	\$10.73
▼ SF Under Construction	3,180,320	3,809,720	3,911,370	2,864,293	3,086,607
▲ Inventory SF	51,929,860	50,995,260	50,867,859	50,304,936	49,529,722

#### NET ABSORPTION, NET DELIVERIES, & VACANCY



#### UNDER CONSTRUCTION



TOP SALE TRANSACTIONS BY SF	SIZE	SALE PRICE	BUYER / SELLER	BUILDING CLASS
5108 Rex McLeod Drive Sanford, NC	50,684 SF	\$5,000,000 \$99.00 PSF	Noble Oil Services Cary - CAT 3 Properties	Class B
1228 E. Lindsay Street Greensboro, NC	37,500 SF	\$3,900,000 \$104.00 PSF	Feed the Hunger, Inc. Ash Grey Properties	Class C
1490 Comfort Lane Sanford, NC	26,000 SF	\$2,850,000 \$109.00 PSF	CHS Investors LLC Buffaloe Creek LLC	Class B

TOP LEASE TRANSACTIONS BY SF	SIZE	LANDLORD	TENANT	TENANT INDUSTRY
Helix Innovation - Brickyard Sanford, NC	250,000 SF	Helix Ventures	Kyowa Kirin	Pharma Mfg Prof & Scientific
4032 Patriot Drive Durham, NC	163,403 SF	Blackstone	PBM Graphics	Professional, Scientific & Technical Services
5100 Rex McLeod Drive Sanford, NC	100,800 SF	Beacon Development	American Gifts	Retailer

