

## **Q1 2024**HOUSTON, TX



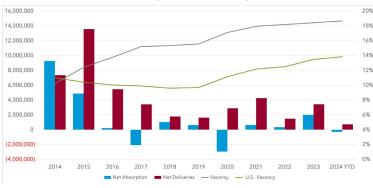
## **OFFICE MARKET OVERVIEW**

BLAKE R. VIRGILIO, CCIM, SIOR, Principal

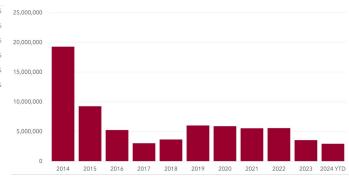
Houston's office market is experiencing stable job growth, population gains, and a healthy energy sector, leading to leasing activity and positive net absorption in Q4 2023. However, capital markets correction is hindering office property valuations, particularly in the commercial mortgage-backed security (CMBS) sector. High interest rates, paralyzed credit markets, and distressed loans make it difficult for selling or refinancing properties. Institutional funds and banks may present opportunities for capitalizing on discounted assets. The demand for office space is changing, with employers focusing on enhancing employee experience. Large tenants are leveraging the market to reduce their footprint and improve office amenities.

| MARKET INDICATORS         | Q1 2024     | Q4 2023     | Q3 2023     | Q2 2023     | Q1 2023     |
|---------------------------|-------------|-------------|-------------|-------------|-------------|
| • Otrly Net Absorption SF | 1,062,652   | 2,008,149   | (46,962)    | 287,442     | (68,170)    |
| ▲ Vacancy Rate            | 18.7%       | 18.4%       | 18.6%       | 18.3%       | 18.3%       |
| ▲ Avg NNN Asking Rate PSF | \$29.46     | \$29.40     | \$29.35     | \$29.27     | \$29.29     |
| ▼ SF Under Construction   | 2,940,329   | 3,556,405   | 5,103,163   | 4,799,821   | 5,256,281   |
| ▲ Inventory SF            | 357,704,132 | 356,981,192 | 355,697,429 | 355,238,298 | 354,408,640 |

## **NET ABSORPTION, NET DELIVERIES, & VACANCY**



## **UNDER CONSTRUCTION**



| TOP SALE TRANSACTIONS BY SF             | SIZE       | SALE PRICE                  | BUYER / SELLER   | BUILDING CLASS |
|---|------------|-----------------------------|--|----------------|
| 17320 Katy Freeway<br>Houstonm TX       | 245,846 SF | \$11,800,000<br>\$48.00 PSF | David Z. Mafrige Interests<br>Granite Properties, Inc. | Class A        |
| 777 Post Oak<br>Houston, TX             | 176,776 SF | Undisclosed                 | Landry's/Tillman Fertitta<br>Credit Suisse             | Class A        |
| 1600 & 1650 Highway 6<br>Sugar Land, TX | 171,055 SF | Undisclosed                 | DML Capital<br>Buchanan Street Partners                | Class A        |

| TOP LEASE TRANSACTIONS BY SF                   | SIZE       | LANDLORD                       | TENANT      | TENANT INDUSTRY                                  |
|--|------------|--------------------------------|-------------|--|
| 2103-2107 City West Boulevard<br>Houston, TX   | 102,634 SF | Parkway                        | Bechtel     | Engineering                                      |
| 1290 Hercules Avenue<br>Houston, TX            | 63,716 SF  | Capital Commercial Investments | Axiom Space | Space Research &<br>Technology                   |
| 15710 John F. Kennedy Boulevard<br>Houston, TX | 44,700 SF  | David Z. Mafridge<br>Interests | AvAir       | Professional, Scientific<br>& Technical Services |



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