

Q1 2024 ORANGE COUNTY, CA



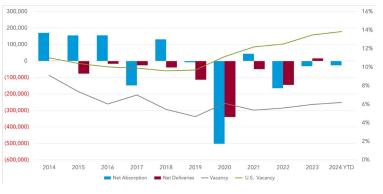
OFFICE MARKET OVERVIEW

CHRISTOPHER MANASSERO, Senior Associate

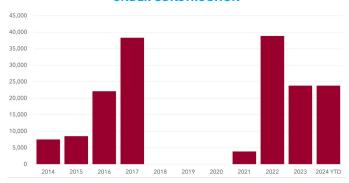
The North Orange County office market saw a slight uptick in vacancy rates, moving from 5.4% in Q4 2023 to 6.1% in Q1 2024, while maintaining a nearly consistent average asking rental rate. Notably, Q1 2024 boasted 70 closed lease deals, which increased from the 45 deals closed in Q4 2023. Moreover, owner-user sales have garnered more transaction volume compared to office investment sales because of heightened interest rates and vacancy concerns.

| MARKET INDICATORS | Q1 2024 | Q4 2023 | Q3 2023 | Q2 2023 | Q1 2023 |
|----------------------------|------------|------------|------------|------------|------------|
| ▼ 12 Mo. Net Absorption SF | (26,367) | 16,160 | (18,203) | 45,744 | (56,911) |
| ▲ Vacancy Rate | 6.1% | 5.4% | 5.9% | 5.7% | 6.0% |
| Avg FSG Asking Rate PSF | \$26.30 | \$26.36 | \$25.68 | \$25.57 | \$25.50 |
| ▲ SF Under Construction | 23,800 | 15,000 | 15,000 | 15,000 | 35,000 |
| ▼ Inventory SF | 12,171,379 | 12,238,992 | 12,229,282 | 12,229,282 | 12,209,282 |

NET ABSORPTION, NET DELIVERIES, & VACANCY



UNDER CONSTRUCTION



| TOP SALE TRANSACTIONS BY SF | SIZE | SALE PRICE | BUYER / SELLER | BUILDING CLASS |
|-----------------------------------------|-----------|-----------------------------|---------------------------------------------------|----------------|
| 2445 W. Chapman Avenue Orange, CA | 12,234 SF | \$2,850,000 \$232.96 PSF | Payam Farjoodi Thomas Gillen & Associates | Class B |
| 2119 W. Orangewood Avenue Orange, CA | 6,719 SF | \$2,450,000 \$364.64 PSF | Steve Schinofen William P. and Lois J. Godfrey | Class B |

| TOP LEASE TRANSACTIONS BY SF | SIZE | LANDLORD | TENANT | TENANT INDUSTRY |
|----------------------------------------------|----------|--------------|-------------|-----------------|
| 701 Kimberly Avenue Placentia, CA | 7,438 SF | David Zaslow | Undisclosed | Undisclosed |
| 110 E. Wilshire Avenue Fullerton, CA | 5,388 SF | Steve Gozini | Undisclosed | Undisclosed |
| 1501 E. Orangethorpe Avenue Fullerton, CA | 4,491 SF | Sofia Stieve | Undisclosed | Undisclosed |



The information and details contained herein have been obtained from third-party sources believed to be reliable, however, Lee & Associates has not independently verified its accuracy. Lee & Associates makes no representations, guarantees, or express or implied warranties of any kind regarding the accuracy or completeness of the information and details provided herein, including but not limited to, the implied warranty of suitability and fitness for a particular purpose. Interested parties should perform their own due diligence regarding the accuracy of the information.

The information provided herein, including any sale or lease terms, is being provided subject to errors, omissions, changes of price or conditions, prior sale or lease, and withdrawal without notice. Third-party data sources: CoStar Group, Inc., The Economist, U.S. Bureau of Economic Analysis, U.S. Bureau of Labor Statistics, Congressional Budget Office, European Central Bank, GlobeSt.com, CoStar Property, and Lee & Associates Proprietary Data. ©

© Copyright 2023 Lee & Associates all rights reserved. Third-party Image sources: sorbis/shutterstock.com, shutterstock.com, pixabay.com, istock.com