

Q3 2025ATLANTA, GA



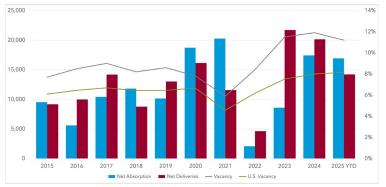
MULTIFAMILY MARKET OVERVIEW

KATE HUNT, Research Director

The Atlanta multifamily market showed continued strength in Q3 2025, with net absorption totaling 22,389 units over the past year and vacancy easing to 11.2%. Asking rents held steady at \$1,646 per unit, while sales pricing advanced to \$215,995 per unit. Cap rates remained firm at 5.5%, reflecting steady investor demand. Construction moderated to 17,190 units underway, down notably from 25,379 units a year ago, while overall inventory surpassed 600,000 units. In the investment arena, Apollo Global Management completed its \$1.35 billion all-stock acquisition of Bridge Investment Group, reinforcing institutional confidence in multifamily as a long-term asset class.

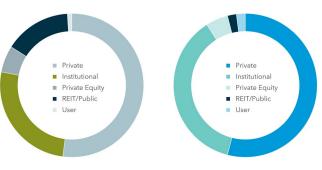
| MARKET INDICATORS | Q3 2025 | Q2 2025 | Q1 2025 | Q4 2024 | Q3 2024 |
|----------------------------|-----------|-----------|-----------|-----------|-----------|
| ▼ 12 Mo. Absorption Units | 22,389 | 22,641 | 18,456 | 17,423 | 14,779 |
| ▼ Vacancy Rate | 11.2% | 11.6% | 11.9% | 11.9% | 11.9% |
| ▼ Asking Rent/Unit | \$1,646 | \$1,650 | \$1,643 | \$1,620 | \$1,640 |
| ▲ Sale Price/Unit | \$215,995 | \$212,081 | \$209,247 | \$205,427 | \$201,519 |
| ■ Cap Rate | 5.50% | 5.50% | 5.50% | 6.16% | 8.28% |
| ▲ Under Construction Units | 17,190 | 15,869 | 19,349 | 22,184 | 25,379 |
| ▲ Inventory Units | 600,322 | 596,150 | 591,183 | 585,956 | 579,529 |

NET ABSORPTION, NET DELIVERIES, & VACANCY



SALE BY BUYER TYPE

SALE BY SELLER TYPE



**'Sale by Buyer' and 'Sale by Seller' Data is comprised of data from the previous 12 months.

| SALE PRICE | NUMBER OF UNITS | BUYER / SELLER | | |
|-------------|----------------------------|---|--|--|
| Undislcosed | 794 | Apollo Global Management Bridge Investment Group | | |
| Undislcosed | 760 | Apollo Global Management Bridge Investment Group | | |
| Undislcosed | 720 | Apollo Global Management Bridge Investment Group | | |
| | Undislcosed Undislcosed | Undislcosed 794 Undislcosed 760 | | |

*Part of Portfolio Sale

| TOP SELLERS (PAST 12 MONTHS) | SALES VOLUME |
|--------------------------------|---------------|
| Blackstone Inc. | \$581,300,000 |
| 166 2nd Financial Services LLC | \$244,300,000 |
| Rockpoint | \$172,908,736 |
| Starwood Capital Group | \$171,750,000 |
| Cortland | \$169,737,000 |

| TOP BUYERS (PAST 12 MONTHS) | SALES VOLUME |
|-------------------------------|---------------|
| Equity Residential | \$718,000,000 |
| Cortland | \$447,437,000 |
| Parks Hospitality Holdings | \$205,425,000 |
| Greystar Real Estate Partners | \$186,567,473 |
| Post Investment Group | \$166,750,000 |



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