

## **Q3 2025**CHICAGO, IL



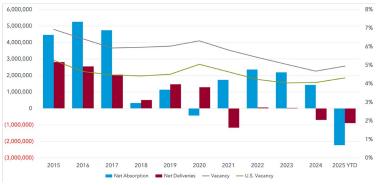
## **RETAIL MARKET OVERVIEW**

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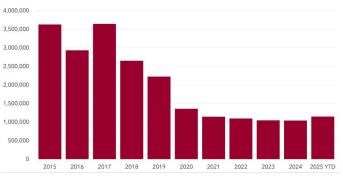
Chicago's retail market softened in 2025, driven by widespread store closures and bankruptcies. Net absorption fell by 1.9 million SF through Q3 2025, placing Chicago 14th among the 15 largest U.S. markets. Availability rose to 32.9 million SF, up 1.3 million SF year-over-year, though the current 5.8% rate remains below the long-term average. Demand is constrained by limited competitive big-box space, as much of the inventory is older. Construction remains muted at just 1.1 million SF underway, supporting stable vacancies near 5%. Looking forward, demand is expected to stay subdued, though limited new supply should preserve long-term tightening.

| MARKET INDICATORS          | Q3 2025     | Q2 2025     | Q1 2025     | Q4 2024     | Q3 2024     |
|----------------------------|-------------|-------------|-------------|-------------|-------------|
| ▼ 12 Mo. Net Absorption SF | (1,900,162) | (404,591)   | 566,124     | 1,426,584   | 1,026,459   |
| ▲ Vacancy Rate             | 4.95%       | 4.89%       | 4.82%       | 4.68%       | 4.68%       |
| Avg NNN Asking Rate PSF    | \$21.86     | \$21.91     | \$21.91     | \$21.77     | \$21.64     |
| ▼ Sale Price PSF           | \$188.45    | \$190.75    | \$190.87    | \$190.39    | \$189.86    |
| ▲ Cap Rate                 | 7.97%       | 7.87%       | 7.85%       | 7.82%       | 7.81%       |
| ▲ Under Construction SF    | 1,148,555   | 758,218     | 924,179     | 1,042,498   | 1,201,185   |
| ▼ Inventory SF             | 562,656,940 | 562,931,379 | 563,354,006 | 563,544,305 | 563,225,862 |

## **NET ABSORPTION, NET DELIVERIES, & VACANCY**



## **UNDER CONSTRUCTION**



| TOP SALE TRANSACTIONS BY SF                 | SIZE       | SALE PRICE                   | BUYER / SELLER                           | TENANCY TYPE |
|---|------------|------------------------------|--|--------------|
| 1800-2124 S. Randall Road<br>Algonquin, IL  | 411,769 SF | \$67,337,116<br>\$163.53 PSF | Nuveen<br>Red Mountain Group             | Multi-Tenant |
| 1705 Maple Avenue<br>Evanston, IL           | 145,033 SF | \$31,200,000<br>\$215.12 PSF | Continuum Development<br>GTZ Properties  | Multi-Tenant |
| 1090-1170 S. Roselle Road<br>Schaumburg, IL | 114,540 SF | \$14,650,000<br>\$127.90 PSF | MZY Holdings LLC<br>Stephen Di Silvestro | Multi-Tenant |

| TOP LEASE TRANSACTIONS BY SF                    | SIZE       | LANDLORD                               | TENANT        | TENANT INDUSTRY                            |
|---|------------|--|---------------|--|
| 777 W. Chicago Avenue<br>Chicago, IL            | 750,000 SF | Gaming and Leisure<br>Properties, Inc. | Bally's       | Gambling, Betting,<br>Interactive Entrtmnt |
| 1516 Indianapolis Boulevard<br>Schererville, IL | 57,010 SF  | Fred & Josh<br>Properties LLC          | Floor & Decor | Specialty Retail &<br>Comm'l Flooring Dist |
| 66 Orland Square Drive<br>Orland Park, IL       | 55,000 SF  | BlitzLake Partners                     | Slick City    | Family Entertainment and Action Sports     |



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