

Q3 2025 FORT MYERS, FL



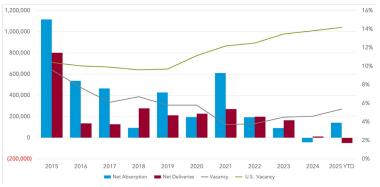
OFFICE MARKET OVERVIEW

LINDA GARRISON, Office Manager

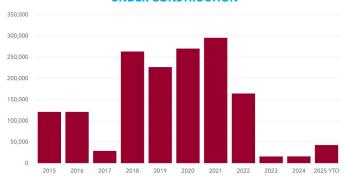
The office labor market improved in both the financial activities and the professional and business services sectors. Employment in the information sector remained unchanged. Vacancy was well below the national average, closing the third quarter at 5.3%. Asking rent increased to an average \$25.38 PSF NNN. The market is characterized by softening sales, tempered rent growth, and low vacancy rates maintained by limited new construction. Recent reports covering the second quarter, which concluded in June, and forecasts for the remainder of 2025 indicate a market where tenant demand remains consistent despite broader economic headwinds. New construction for professional office space has been at an all-time low. Lack of competition from new supply may insulate vacancy and keep asking rents elevated.

| MARKET INDICATORS | Q3 2025 | Q2 2025 | Q1 2025 | Q4 2024 | Q3 2024 |
|---------------------------|------------|------------|------------|------------|------------|
| • Otrly Net Absorption SF | (139,000) | 50,970 | 11,526 | (61,094) | 15,196 |
| ▲ Vacancy Rate | 5.30% | 5.16% | 4.60% | 4.60% | 4.40% |
| ▲ Avg NNN Asking Rent PSF | \$25.38 | \$25.11 | \$21.82 | \$21.48 | \$19.36 |
| ▲ Sale Price PSF | \$187.00 | \$183.00 | \$255.00 | \$262.00 | \$230.00 |
| ▼ Cap Rate | 8.87% | 8.92% | 9.00% | 6.48% | 6.88% |
| ▲ Under Construction | 42,816 | 22,816 | 28,700 | 15,960 | 15,960 |
| ▼ Inventory | 22,165,317 | 22,265,378 | 22,253,978 | 22,251,918 | 22,251,918 |

NET ABSORPTION, NET DELIVERIES, & VACANCY



UNDER CONSTRUCTION



| TOP SALE TRANSACTIONS BY SF | SIZE | SALE PRICE | BUYER / SELLER | BUILDING CLASS |
|---|-----------|------------------------------|--|----------------|
| 4371 Veronica S. Shoemaker Blvd Fort Myers, FL | 50,000 SF | \$12,000,000 \$240.00 PSF | Lee Health Systems, Inc. Florida Cancer Specialists | Class A |
| 12751 S. Cleveland Avenue Fort Myers, FL | 25,370 SF | \$10,250,000 \$404.02 PSF | Argeo Horseshoe LLC Gary R. Van Cleef | Class B |
| 6213 Presidential Court Fort Myers, FL | 25,039 SF | \$1,048,010 \$41.86 PSF | Remington Properties LLC Presidential Court LLC | Class C |

| TOP LEASE TRANSACTIONS BY SF | SIZE | LANDLORD | TENANT | TENANT INDUSTRY |
|--|----------|------------------------|-----------------------------------|--------------------|
| 12730 Commonwealth Drive Fort Myers, FL | 8,000 SF | Waeber Property Group | JJ Tools Americas LLC | Tool Manufacturing |
| 12631 Westlinks Drive Fort Myers, FL | 5,160 SF | Westlinks Gateway LLC | Floor Direct | Flooring |
| 9281 College Parkway Fort Myers, FL | 2,234 SF | James C. Stewart Trust | Community Pregnancy Clinics, Inc. | Healthcare |



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