

Q3 2025NAPLES, FL



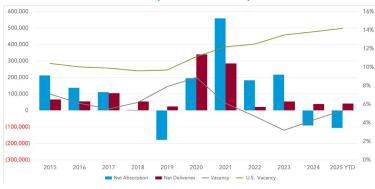
OFFICE MARKET OVERVIEW

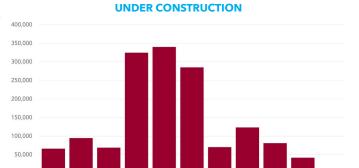
LINDA GARRISON, Office Manager

Although the Naples vacancy rate increased to 5.4%, the vacancy remained significantly lower than the national average. Development remains muted as demand continues to soften for the fourth consecutive quarter. Office-using employment either declined or showed no change in growth over the past 12 months. The market was defined by negative net absorption in the broader Southwest Florida region, low new construction, and the continued strong performance of Class A and medical office space. The average asking rent rose again to \$36.18 psf NNN, with the remaining lack of competition from new construction. The lack of new supply may insulate vacancy in future quarters.

| MARKET INDICATORS | Q3 2025 | Q2 2025 | Q1 2025 | Q4 2024 | Q3 2024 |
|---------------------------|------------|------------|------------|------------|------------|
| • Otrly Net Absorption SF | (108,000) | (40,996) | (37,220) | (61,450) | 48,138 |
| ▲ Vacancy Rate | 5.40% | 5.30% | 4.50% | 4.30% | 3.80% |
| ▲ Avg NNN Asking Rent PSF | \$36.18 | \$27.77 | \$27.68 | \$27.25 | \$26.22 |
| ▼ Sale Price PSF | \$251.00 | \$544.00 | \$98.00 | \$498.00 | \$407.00 |
| ▲ Cap Rate | 8.58% | - | 5.68% | - | 6.70% |
| ▼ Under Construction | - | 21,800 | 21,800 | 41,800 | 41,800 |
| ▲ Inventory | 11,173,210 | 10,958,188 | 10,958,188 | 10,938,188 | 10,938,188 |

NET ABSORPTION, NET DELIVERIES, & VACANCY





2020

2021

2022

2023

2019

2024 2025 YTD

2018

| TOP SALE TRANSACTIONS BY SF | SIZE | SALE PRICE | BUYER / SELLER | BUILDING CLASS | |
|------------------------------------|-----------|------------------------------|--|----------------|--|
| 800 Goodlette Road N Naples, FL | 60,007 SF | \$19,250,000 \$320.80 PSF | 800 Goodlette Road Owner LLC NNN Healthcare/Office REIT | Class B | |
| 821 5th Avenue S Naples, FL | 39,401 SF | \$18,800,000 \$477.15 PSF | Neco 800 5th Avenue South LLC Fifth Avenue South LLC | Class A | |
| 3066 Tamiami Trail N Naples, FL | 24,067 SF | \$3,809,634 \$158.29 PSF | Naples Village Square LLC FCRCG 3060 Tamiami LLC | Class B | |
| | | | | | |

2015

2016

2017

| TOP LEASE TRANSACTIONS BY SF | SIZE | LANDLORD | TENANT | TENANT INDUSTRY |
|--------------------------------------|----------|-------------------------------|--------------------------|-----------------------|
| 625 Tamiami Trail N Naples, FL | 2,599 SF | Francis D Hussey, Jr | Undisclosed | Medical |
| 12250 E. Tamiami Trail Naples, FL | 1,400 SF | Old Republic International | Premier Insurance | Insurance |
| 12250 E. Tamiami Trail Naples, FL | 1,300 SF | Old Republic International | Frontier Industrial Corp | Industrial Contractor |



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