

Q3 2025 TORONTO, ON



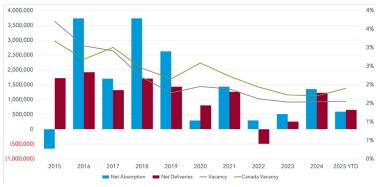
RETAIL MARKET OVERVIEW

LEE & ASSOCIATES TORONTO, Real Estate Intelligence Department

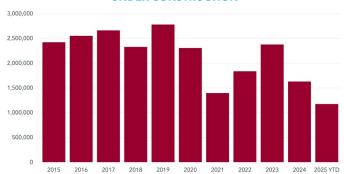
The GTA retail market is benefiting from years of undersupply relative to rapid population growth, creating one of the tightest leasing environments in Canada. Vacancy and availability rates remain near record lows, highlighting strong demand despite a slowing population trajectory and broader economic uncertainty. Limited new construction, coupled with high development costs, has reinforced supply constraints, while modest rent growth underscores occupier caution in today's climate. Still, Canadian retailers with strong local networks are well-positioned to capitalize as global trade frictions challenge cross-border e-commerce. This dynamic sets the stage for sustained demand in physical retail, even amid evolving headwinds.

MARKET INDICATORS	Q3 2025	Q2 2025	Q1 2025	Q4 2024	Q3 2024
▼ 12 Mo. Net Absorption SF	428,364	748,645	1,182,526	1,352,348	1,909,037
▲ Vacancy Rate	1.6%	1.5%	1.6%	1.5%	1.4%
Avg NNN Asking Rate PSF	\$35.76	\$35.90	\$35.98	\$35.84	\$35.61
◆ ► Sale Price PSF	\$514	\$514	\$511	\$506	\$506
◆ Cap Rate	5.0%	5.0%	5.0%	5.0%	4.9%
▼ Under Construction SF	1,175,360	1,454,814	1,574,903	1,629,239	1,759,151
▲ Inventory SF	295,787,561	295,427,107	295,260,382	295,136,187	294,850,972

NET ABSORPTION, NET DELIVERIES, & VACANCY



UNDER CONSTRUCTION



TOP SALE TRANSACTIONS BY SF	SIZE	SALE PRICE	BUYER / SELLER	TENANCY TYPE
4145 Dixie Road** Mississauga, ON	239,630 SF	\$67,720,000 \$282.60 PSF	BGO The Sitzer Group	Multi-Tenant
4141 Dixie Road** Mississauga, ON	56,544 SF	\$17,860,000 \$315.84 PSF	BGO The Sitzer Group	Multi-Tenant
900 Walkers Lane Burlington, ON	30,154 SF	\$17,300,000 \$573.72 PSF	The Richter Group Go Auto	Single-Tenant

*All numbers shown are in Canadian dollars (CAD); **Part of a 3-Property Portfolio Sale

TOP LEASE TRANSACTIONS BY SF	SIZE	LANDLORD	TENANT	TENANT INDUSTRY
384 Yonge Street Toronto, ON	50,000 SF	Ingka Group	Undisclosed	Undisclosed
7979 Weston Road Vaughan, ON	22,000 SF	CPD Developments	Crunch	Arts, Entertainment, and Recreation
504-508 Bloor Street W Toronto, ON	20,926 SF	CPD Developments	Hot Docs Ted Rogers Cinema	Cinema



The information and details contained herein have been obtained from third-party sources believed to be reliable, however, Lee & Associates has not independently verified its accuracy. Lee & Associates makes no representations, guarantees, or express or implied warranties of any kind regarding the accuracy or completeness of the information and details provided herein, including but not limited to, the implied warranty of suitability and fitness for a particular purpose. Interested parties should perform their own due diligence regarding the accuracy of the information.

The information provided herein, including any sale or lease terms, is being provided subject to errors, omissions, changes of price or conditions, prior sale or lease, and withdrawal without notice. Third-party data sources: CoStar Group, Inc., The Economist, U.S. Bureau of Economic Analysis, U.S. Bureau of Labor Statistics, Congressional Budget Office, European Central Bank, GlobeSt.com, CoStar Property, and Lee & Associates Proprietary Data. ©

© Copyright 2025 Lee & Associates all rights reserved. Third-party Image sources: sorbis/shutterstock.com, shutterstock.com, pixabay.com, istock.com