



John Van Buskirk

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Broker of Record**
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PARTIAL CLIENT LIST

- » Ollies Bargain Outlet
- » Nordstrom Stores
- » SC Johnson & Sons
- » Exel Logistics
- » Allen Distribution
- » NaviStar
- » Ahold USA
- » Whirpool
- » GlaxoSmithKline
- » Hub One Logistics
- » Prologis
- » Liberty Property Trust
- » First Industrial
- » Equity Industrial
- » IndCor
- » Industrial Income Trust
- » Industrial Realty Group
- » USAA Realty Co.
- » Eastdil Secured

ROLE

Mr. Van Buskirk is a founding Principal of Lee & Associates of Eastern Pennsylvania LLC (LAEP), where he also serves as the Broker of Record, Research Chair and a member of the firm's Board of Managers. His transactional focus includes industrial landlord and tenant representation work along with site selection and investor acquisitions.

CAREER HISTORY / PROFESSIONAL RECOGNITION

Mr. Van Buskirk graduated from Franklin & Marshall College with a Bachelor of Arts in Government in 1987. A year later he began his real estate career at NAI Commercial-Industrial Realty (NAI CIR), where he co-founded the Industrial Properties Group at NAI CIR, a dedicated industrial team that was among the first specialized practices in the Central Pennsylvania market. In keeping with his commitment to the industrial asset class, John earned certificates in both Supply Chain Leadership and Management from the Smeal School of Business at Pennsylvania State University in 2006. Prior to leaving NAI CIR, he served as a Mid-Atlantic Director of NAI Logistics Group.

In 2009, Mr. Van Buskirk joined Jones Lang LaSalle (JLL) as one of two leaders tasked with creating a dedicated industrial team for the Philadelphia market, with service capabilities including tenant representation, agency leasing and sales, site selection, and investment sales. By 2014, the team included nine brokers along with dedicated administrative and research support, and was generally recognized as one of the leading industrial teams in the market.

Following his departure from JLL in 2014, John completed the coursework and testing necessary to secure licensing as a Real Estate Broker in the Commonwealth of Pennsylvania, and currently stands as Broker of Record for Lee & Associates of Eastern Pennsylvania LLC.

As a transactor Mr. Van Buskirk has executed large scale leasing and investment sale assignments on behalf of many of the nation's leading multi-market landlords, including among others Prologis, Liberty Property Trust, AEW, IndCor, Hillwood, Industrial Income Trust, First Industrial, Industrial Realty Group, and USAA. He has also performed mission critical work on behalf of numerous corporations as well and count's Ahold USA, Ollie's Bargain Outlets, SC Johnson, Procter & Gamble, Wal-Mart Stores, Nordstrom's, and Norfolk Southern among his past and current clients. He has been recognized repeatedly as a top producer by JLL, NAI CIR and CoStar at both local and national levels.

AFFILIATIONS

Mr. Van Buskirk is a member of the Society of Industrial and Office Realtors (SIOR), where he has held various Philadelphia Chapter leadership positions including Chapter President.